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We are pleased to announce our new series editors, Kimberly D. Elsbach and Michael Frese. Joined by Arthur Brief, the editors seek to publish theoretical and empirical works grounded in a variety of disciplinary perspectives that focus on units of analysis ranging from individuals to industries. In addition the series welcomes purely methodological contributions, as well as edited volumes of original essays.

A special thank you to James P. Walsh, President of the Academy of Management, for serving as our series editor for the past eleven years. Jim, we appreciate your time and attention over the years.

With the help of these wonderful new series editors we remain committed to growing this line of scholarly books, which began at Lawrence Erlbaum Associates.

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or Anne C. Duffy, Senior Editor (email: anne.duffy@taylorandfrancis.com).
Exploring Positive Identities and Organizations
Building a Theoretical and Research Foundation
Laura Morgan Roberts, Harvard Business School, USA
Jane E. Dutton, University of Michigan, USA

“...The editors are highly respected well-known scholars. They have clearly put a great deal of thought and planning into the volume, and have invited a strong mix of contributors. I particularly like the diverse range of contributors not only with regard to the area of expertise but also with regard to the country of origin. It's very international. I think the people they have selected as commentators are excellent choices.” – Steve Blader, New York University

In the new world of work and organizations, creating and maintaining a positive identity is consequential and challenging for individuals, for groups, and for organizations. New challenges for positive identity construction and maintenance require new theory. The volume is designed to accomplish three objectives:

• To establish Positive Identities and Organizations as an interdisciplinary, multi-level domain of inquiry
• To integrate a focus on Positive Identity with existing theory and research on identity and organizations
• To map out a vibrant new research territory in organizational studies.

A unique feature of this volume is that it brings together explorations of identity from multiple levels of analysis: individual, dyadic, group, organization and community. Commentary chapters integrate the chapters within each level of analysis, illuminate core themes and unearths new questions. It will appeal to an international community of scholars in Management, Psychology, Sociology, and as practitioners who seek to generate positive identity-related dynamics, states and outcomes in work organizations.

TABLE OF CONTENTS:
A.P. Brief, J.P. Walsh, Series Foreword.
Hb: 978-1-84169-763-5 $100.00 USD / £65.00 GBP
Pb: 978-1-84169-764-2 $49.95 USD / £27.99 GBP

Social Decision Making
Social Dilemmas, Social Values, and Ethical Judgments
Roderick M. Kramer, Stanford University, USA, Ann Tenbrunsel, University of Notre Dame, USA and Max H. Bazerman, Harvard University, USA

“Dave Messick’s research interests have ranged across some of the most exciting areas of social psychology, behavioral decision research, and management thought, and his research studies have opened up a remarkable number of pathways. Pathways from which many investigators are now producing important, theoretically elegant, policy relevant research. Kramer, Tenbrunsel, and Bazerman, elegant researchers themselves, have drawn together an excellent group of contributors who tell us where Messick’s leads have taken us.” – John Darley, Psychology, Princeton

The stellar group of contributors to this exceptional volume tackle fundamental issues of trust, cooperation, social values, and ethical decision making from multidisciplinary perspectives. The contents of the volume reflect Messick’s own breadth of scholarship and touch on many of the most significant and socially relevant areas of research at the interface of social psychology, decision sciences, and organizational behavior. This volume will be of interest to basic and applied researchers across a broad range of the social sciences.” – Marilyn B. Brewer, University of New South Wales

This book, in honor of David Messick, is about social decisions and the role cooperation plays in social life. Noted contributors who worked with Dave over the years will discuss their work in social judgment, decision making and ethics which was so important to Dave.

The book offers a unique and valuable contribution to the fields of social psychology and organizational behavior. Ethical decision making, a central focus of this volume, is highly relevant to current scholarship and research in both disciplines. The volume will be suitable for graduate level courses in organizational behavior, social psychology, business ethics, and sociology.

TABLE OF CONTENTS:
Hb: 978-1-84169-899-1 $79.95 USD / £44.95 GBP
The People Make the Place
Dynamic Linkages Between Individuals and Organizations

D. Brent Smith, London Business School, UK

“This volume, in honor of Ben Schneider, highlights his work on the Attraction-Selection-Attrition (ASA) model of organizational behavior which has become one of the most important models in the history of Personnel Psychology. The central tenet of the ASA model is that people matter. Although organizational structure processes, and climate and culture are important, they are fundamentally a reflection of the unique collection of people who populate an organization.

This edited volume of original scholarly contributions will add insight to the many implications of Schneider’s thinking on the ASA model and organizational climate.

TABLE OF CONTENTS:


December 2007 • 6 X 9 • 320 Pages
Hb: 978-0-8058-5300-1 $179.95 USD / £95.00 GBP

Handbook of Research in International Human Resource Management
Michael M. Harris, University of Missouri, USA (Ed.)

"The chapters in this important volume reflect in-depth, nuanced treatments of the most challenging issues that International Human Resource Management scholars face. Each chapter is thoroughly documented, and identifies the kinds of challenging questions that will define IHRM research for years to come."
- Wayne F. Cascio, University of Colorado at Denver and Health Sciences Center, USA

This Handbook provides a sophisticated, in-depth examination of research in international human resource management (IHRM). Editor Michael M. Harris compiles research in IHRM that is otherwise fragmented across numerous journals and conducted from several different approaches. In so doing, Harris recommends new directions and hypotheses to guide future researchers.

This well-organized and much needed volume explores topics ranging from how to conduct international human resource management using both qualitative and quantitative methods, to defining "culture," employee selection, performance management, union-management relations, and careers.
Distinguished scholars discuss:
- national culture and cultural effects
- methodological issues in HRM
- international performance management and appraisal
- international compensation
- international labor relations
- expatriate management.

Handbook of Research in International Human Resource Management is a timely reference for all professors, graduate students, and advanced practitioners in the rapidly growing area of human resource management whose work is conducted in an international context, and can be used in courses on international business, international human resources, and I/O psychology.

**TABLE OF CONTENTS:**


November 2007 • 7 X 10 • 256 Pages
Hb: 978-0-8058-4948-6 $110.00 USD / £50.00 GBP
Pb: 978-0-8058-4949-3 $49.00 USD / £24.95 GBP

**Whistle-Blowing in Organizations**

Marcia P. Miceli, Georgetown University, USA • Janet Pollex Near and Terry M. Dworkin, Indiana University, USA

"Human life in increasingly lived in organizations and the project of enforcing proper conduct by these organizations falls significantly on employees. The study of whistle-blowing, while in its infancy, has the potential to make significant contributions to the quality and fate of the latest chapter in the human project. Whistle-Blowing in Organizations provides an important benchmark for students of this area by providing a synthesis of the very latest research on the varieties, foundations, consequences and effectiveness of whistle-blowing. The potential contributions of this field for understanding and improving human life are immense. And Whistle-Blowing in Organizations sets us solidly on a path toward realizing those goals." — Randy Hodson, Ohio State University, Editor, American Sociological Review

"The book is crammed full of valuable information about the current state of research and leading edge thinking on the subject of whistle blowing in organizations. It has potential to be the definitive scholarly handbook on the subject." — William A. Wines, Missouri Western State University

This is a research-based book on whistle-blowing in organizations. The three noted authors describe studies on this important topic and the implications of the research and theory for organizational behavior, managerial practice, and public policy. In the past few years there have been critical developments, including corporate scandals, which have called public attention to whistle-blowing and have led to the first comprehensive federal legislation to protect private sector whistle-blowers (the Sarbanes-Oxley Act). This book will be the first to integrate these new developments in an analytic and empirically-grounded approach to whistle-blowing in organizations.

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Hb: 978-0-8058-5998-9 $69.95 USD / £43.50 GBP
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**Identity and the Modern Organization**

Caroline A. Bartel, University of Texas at Austin, USA • Steven Blader, New York University, USA and Amy Wrzesniewski, Yale University (Eds.)

Identity and the Modern Organization presents a lively exchange of ideas among psychology and management scholars on the realities of modern organizational life and their effect on the identities that organizations and their members cultivate. This book bridges the domains of psychology and management to facilitate a multi-disciplinary, multi-level integration of theory and research on identity processes.

The volume highlights answers to important questions raised by shifting organizational forms and arrangements, such as:
- How are identity processes affected by, and how do they affect, the motivations of individuals and organizations?
- How do identity and identification shape the social processes that unfold between individuals and groups?
- How do strong versus weak contexts affect identity processes as the boundaries of organizations and social categories within them become more permeable?

An effective tool for understanding a wide variety of organizational phenomena, this book is intended for scholars and students in the fields of management, organizational theory, organizational behavior, social psychology, and industrial/organizational psychology.

**TABLE OF CONTENTS:**

Hb: 978-0-8058-5679-8 $79.95 USD / £50.00 GBP

**Exploring Positive Relationships at Work**

Jane E. Dutton, University of Michigan, USA and Belle Rose Ragins, University of Wisconsin/Milwaukee, USA (Eds.)

"The flourishing positive scholarship movement attempts to shift from models that focus on 'what is wrong' to 'what is right'. Exploring Positive Relationships at Work adds a critical new area of inquiry to this movement. Weaving together different disciplines, levels of analysis and perspectives, this book will change the way we think about relationships in organizational life." — Leslie Perlow, Harvard Business School

This edited volume brings together a select group of leading organizational scholars for the purpose of developing a foundation-setting book on positive relationships at work. Positive Relationships at Work (PRW) is a rich new interdisciplinary domain of inquiry that focuses on the generative processes, relational mechanisms and outcomes associated with positive relationships between people at work. This volume builds a solid foundation for this promising new area of scholarly inquiry and offers a multidisciplinary exploration of how relationships at work become a source of growth, vitality, learning and generative states of human and collective flourishing. A unique feature of the book is the use of a connecting commentator chapter at the end of each section. The Contributor Chapters, written by preeminent scholars, uncover and discuss integrative themes that emerge within sections.
TABLE OF CONTENTS:

November 2006 • 6 X 9 • 448pp
Hb: 978-0-8058-5388-9: $120.00 / £15.99 GBP
Pb: 978-0-8058-5389-6: $45.00 / £33.00 GBP

Organizational Perception Management
Kimberly D. Elsbach, University of California, Davis, USA

“Elsbach has succeeded in defining organizational perception management and summarizing its research. The book has been written at the level of an educated layperson. It has a well-organized structure, and the examples engage the reader.”

—PsychCRITIQUES

This book summarizes the research findings from the relatively new domain of study called “organizational perception management” (OPM). While perception management has been studied at the individual level since the 1960s, organization-level perception management was first examined in the 1980s in the context of corporate annual reports that focused on organizational standard and performance. Since then, empirical studies have expanded the domain of organizational perception management to include the management of organizational identities, as well as the strategic management of specialized organizational images for specific audiences.

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March 2006 • 6 X 9 • 216pp
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