Dear Social Psychologist,

This catalog focuses on new books in Social Psychology. Throughout the year, we will also mail specialized brochures that contain more details about new, recent, and backlist titles in specific areas of interest, such as Interpersonal Processes, Attitudes and Social Cognition and Self and Identity. You can download all of our brochures and catalogs as PDFs: visit www.psypress.com/brochures.

As well as mailing brochures and catalogs, we also send out regular email updates. These are subject-specific announcements of new books, calls for papers for relevant academic journals, and details of free journal articles. You can select exactly what you want to receive; our email lists are finely coded, with more than 150 discrete subject areas to choose from. Visit www.psypress.com/opal to sign up online, or email Alex Renner (Alex.renner@informa.com) with your area/s of interest and we will add you to our subscribers’ list. We send no more than 2 or 3 emails per month in any one subject area. We respect the privacy of our customers: we will always include a link to leave the list in any communication and will never pass on your email address to a third party.

Invitation to Authors

Are you planning to develop a textbook or monograph in Social Psychology? Do you feel there is a need for a new journal in this area? If so, we would like to hear from you. We welcome proposals covering any aspect of Social Psychology, in its theory and practice, including areas in which we already publish textbooks.

With offices in the UK, USA, and around the world, Psychology Press, with its sister imprint Routledge, is one of the largest psychology publishers. Our dedicated and experienced editorial and production teams produce top-quality textbooks, monographs and journals.

Our e-marketing department maintains innovative web-based ‘arenas’ - online shop windows displaying our publications in all major areas of psychology (see www.socialpsychologyarena.com). Psychology Press implements an integrated global marketing plan for each of our books, with worldwide mailings of full-color brochures and catalogs. If you have a project in mind, there is no one better qualified to make a success of your proposal.

Please send proposals to:
US/Canada: us.book.proposals@psypress.com
UK/Europe/ROW: book.proposals@psypress.co.uk

Discover a wealth of Social Psychology resources at www.socialpsychologyarena.com

including:
- 10% discount on all online orders!
- Free shipping on online orders!
  (UK customers: free shipping on orders of £20 or more. US and Canadian customers: free shipping on orders of $35 or more.)
- Forthcoming events and conferences
- Special offers, news, calls for papers
- The latest books and journal issues

www.socialpsychologyarena.com
### Table of Contents

**GROUP PROCESSES**
- In Search of Synergy in Small Group Performance, Larson Jr. .............................. 4
- Intergroup Conflicts and Their Resolution, Bar-Tal, Ed. .................................. 5
- Minority Influence and Innovation, Martin & Hewstone, Eds. ......................... 6
- When Groups Meet, Pettigrew & Tropp ......................................................... 7

**INTERPERSONAL PROCESSES**
- An Introduction to Theories of Personality, 7th Ed, Ewen .................................. 8
- Social Motivation, Dunning, Ed. ................................................................. 9
- Predicting and Changing Behavior, Fishbein & Ajzen .................................. 10
- The New Psychology of Leadership, Haslam, et al. .................................... 11
- Self-Esteem Across the Lifespan, Guindon, Ed. ............................................. 12
- Children of Divorce, 2nd Ed, Harvey & Fine ............................................. 13

**ATTITUDES AND PERSUASION**
- Attitudes and Attitude Change, Forgas et al., Ed. ..................................... 14

**CONSUMER PSYCHOLOGY** ................................................................. 15

**SELF & IDENTITY**
- Rediscovering Social Identity, Postmes & Branscombe, Eds. ..................... 16
- Narratives of Identity and Place, Taylor .................................................. 17
- Handbook of the Uncertain Self, Arkin et al. ........................................... 18

**GENDER AND SEXUALITY** ............................................................. 19

**SOCIAL PSYCHOLOGY OF CULTURE**
- Psychology and Culture, Vaughn ......................................................... 20
- Cultural Issues in Psychology, Stevenson ............................................... 21
- Symbolic Transformation, Wagoner, Ed. .................................................. 22
- Evolution, Culture, and the Human Mind, Schaller et al., Eds. ................ 23

**POLITICAL PSYCHOLOGY**
- Introduction to Political Psychology, 2nd Ed, Cottam et al. ....................... 24

**SOCIAL NEUROSCIENCE**
- Developmental Social Cognitive Neuroscience, Zelazo et al., Eds. ....... 26

**GENERAL TOPICS IN SOCIAL PSYCHOLOGY**
- The Psychology of Environmental Problems, 3rd Ed, Koger & Winter .... 27
- The Scientist and the Humanist, Gonzales et al., Ed. .................................. 28
- Social Decision Making, Kramer et al., Ed. ............................................. 29
- Why Aren’t We Saving the Planet? Beattie ............................................. 30

**INDUSTRIAL ORGANIZATIONAL PSYCHOLOGY** .................................... 32

**INTRODUCTORY PSYCHOLOGY**
- Fundamentals of Psychology, Eysenck ............................................... 33
- Social Psychology, 3rd Ed, Smith & Mackie ......................................... 34

**EXPERIMENTAL RESEARCH METHODS AND STATISTICS** .................... 35

**JOURNALS**
- European Review of Social Psychology .................................................. 36
- Self and Identity ...................................................................................... 38
- Cognition & Emotion ............................................................................. 39
- Basic and Applied Social Psychology ................................................... 40
- Social Influence ..................................................................................... 41
- Social Neuroscience .............................................................................. 42
- International Journal of Psychology .................................................... 43
- Psychological Inquiry ............................................................................ 45
- The Journal of Positive Psychology ...................................................... 45
- The Journal of Social Psychology .......................................................... 47
IN SEARCH OF SYNERGY IN SMALL GROUP PERFORMANCE

James R. Larson Jr., University of Illinois at Chicago, USA

This volume critically evaluates more than a century of empirical research on the effectiveness of small, task-performing groups, and offers a fresh look at the costs and benefits of collaborative work arrangements. The central question taken up by this book is whether – and under what conditions – interaction among group members leads to better performance than would otherwise be achieved simply by combining the separate efforts of an equal number of people who work independently. This question is considered with respect to a range of tasks (idea-generation, problem solving, judgment, and decision-making) and from several different process perspectives (learning and memory, motivation, and member diversity).

As a framework for assessing the empirical literature, the book introduces the concept of ‘synergy.’ Synergy refers to an objective gain in performance that is attributable to group interaction. Further, it distinguishes between weak and strong synergy, which are performance gains of different magnitude. The book highlights the currently available empirical evidence for both weak and strong synergy, identifies the conditions that seem necessary to produce each, and suggests where the search for synergy might best be directed in the future.

The book is at once a high-level introduction to the field, a review of the field’s history, and a scholarly critique of the current state-of-the-art. As such, it is essential reading for graduate students, advanced undergraduate students, and researchers interested in group dynamics generally – and small group performance in particular.

November 2009: 6x9: 442pp
Hb: 978-0-8058-5943-0: $90.00
Pb: 978-0-8058-5944-7: $49.95
www.psypress.com/9780805859447
This book provides a framework that sheds an illuminating light into the psyche of people involved in macro-level destructive intergroup conflicts, involving societies and ethnic groups, that take place continuously in various parts of the globe. It focuses on the socio-psychological repertoire that evolves in these societies or groups and which plays a determinative role in its dynamics.

Specifically, this repertoire influences the nature of social reality about the conflict that society members construct, the involvement with and mobilization of society members for the conflict, the sense of solidarity and unity they experience, the conformity expected from society members, the pressure exerted on leaders, and the direction of action taken by the leadership.

In addition, the book describes the changes in the socio-psychological repertoire that are necessary to ignite the peace process. Finally, it elaborates on the nature and the processes of peace building, including conflict resolution and reconciliation.

The volume is an important contribution for all those who study intergroup conflicts and want to understand their dynamics. In addition, the book will interest the many people attempting to settle conflicts peacefully and who need knowledge about the socio-psychological vectors that influence their course and resolution.

Also Available

Demoulin et al., Eds.
Intergroup Misunderstandings
Impact of Divergent Social Realities
2008: 6x9: 347pp
Hb: 978-1-84872-803-5: £40.00
/$75.00
www.psypress.com/9781848728035
MINORITY INFLUENCE AND INNOVATION
Antecedents, Processes and Consequences

Robin Martin, Aston University, UK and Miles Hewstone, Oxford University, UK (Eds.)

“Minorities have influence as well as majorities, and the story of how they relate to each other is a complex and fascinating one, told with breadth and precision by the fine array of researchers contributing to this volume. If this eloquent book is widely read, as it deserves to be, it will contribute to a social psychology that is more balanced, sophisticated and just: We will see people not only as conformists but as creators and innovators.” - Bert H. Hodges, Gordon College, Massachusetts, USA

This volume seeks to identify the conditions under which minority influence can prevail, to change established norms, stimulate original thinking and help us to see the world in new ways. The contributors offer a thorough evaluation of the most important current developments within this field, and present consideration of the issues that will be at the forefront of future research.

CONTENTS
FORTHCOMING!

WHEN GROUPS MEET
The Dynamics of Intergroup Contact

Thomas F. Pettigrew, University of California, Santa Cruz, USA and Linda R. Tropp, University of Massachusetts, Amherst, USA

Series: Essays in Social Psychology

Research and theory on intergroup contact have become one of the fastest advancing and most exciting fields in social psychology in recent years. The work is exciting because it combines basic social psychological concerns -- human interaction, situational influences on behavior -- with an effective means of improving intergroup relations at a time when the world is witnessing widespread intergroup hatred and strife.

*When Groups Meet* is a rich, comprehensive overview of classic and contemporary work on intergroup contact, providing insights into where this work is headed in the future. For research specialists, this volume not only serves as a sourcebook for research and theory on intergroup contact, it also provides the entire 515-item bibliography from the meta-analysis. The clear structure and accessible writing style will also appeal to advanced undergraduate and graduate students in psychology and other social sciences.

**CONTENTS**


January 2011: 6x9: 200pp  
Hb: 978-1-84169-765-9: $49.95  
www.psypress.com/essays/social/9781841697659  
Examination Copy Available

**ALSO AVAILABLE**

Nijstad  
Group Performance

Series: Social Psychology: A Modular Course  
“Bernard Nijstad is one of the ‘young lions’ of this field and has made substantial contributions to a number of the content areas covered in the book. Group Performance handles the conceptual and empirical material very well, leaving the reader with a good sense of what we currently know about the psychology of behavior in and by groups. Overall an excellent introduction to the area.” - R. Scott Tindale, Loyola University, Chicago, USA

June 2009: 6x9: 288pp  
Hb: 978-1-84169-668-3: $80.00  
Pb: 978-1-84169-669-0: $28.95  
www.psypress.com/socialmodular/9781841696690
The 7th Edition of this classic textbook helps students unravel the mysteries of human behavior through its highly readable introduction to the ideas of the most significant personality theorists. Engaging biographical sketches begin each chapter, and unique capsule summaries help students review key concepts. Theories come alive through the inclusion of quotations from the theorists’ writings and numerous applications such as dream interpretation, psychopathology, and psychotherapy.

New to this edition is extended discussion of the practical applications of personality theory and the perils of inadequate self-knowledge, and a new section on the influence of situation, as well as personality, on behavior. A new interactive website provides practice test questions. The book is essential reading for courses on theories of personality and/or psychology of personality.

CONTENTS

Motivational science is one of the fastest-growing areas of research in social psychology, incorporating multiple perspectives from social-personality research. This volume provides students and researchers with a comprehensive overview of all the major topics in social motivation. All contributors are renowned specialists in their field who provide in-depth and integrated coverage of the major empirical and theoretical contributions in their area.

Social Motivation is essential reading for all social psychologists with an interest in social-motivational processes, and will also be of interest to people working in political science and cultural studies looking for a psychological perspective to work in their field.

September 2010: 6x9: 392pp
Hb: 978-1-84169-754-3: $65.00
www.psypress.com/frontiers/9781841697543

CONTENTS

Frontiers of Social Psychology series
Series Editors: Arie W. Kruglanski & Joseph P. Forgas
Please visit www.psypress.com/frontiers
• full details of all titles in the series.
• all published titles are available to purchase online via our secure ecommerce system.
• selected forthcoming titles are available to order pending publication.
• the opportunity to request an inspection copy online.
PREDICTING AND CHANGING BEHAVIOR
The Reasoned Action Approach

Martin Fishbein, Formerly the University of Pennsylvania, USA and
Icek Ajzen, University of Massachusetts, USA

“In this book, Martin Fishbein and Icek Ajzen provide the definitive description of the powerful reasoned action approach to predicting behavior. These two social psychologists have collaborated in pursing this approach for over 30 years. Their lucid integration of a very large body of applied and basic research is of immense value for all who are interested in attitudes and the prediction of behavior.” - Alice Eagly, Professor of Psychology, Northwestern University, USA

This book describes the reasoned action approach, an integrative framework for the prediction and change of human social behavior. It provides an up-to-date review of relevant research, discusses critical issues related to the reasoned action framework, and provides methodological and conceptual tools for the prediction and explanation of social behavior and for designing behavior change interventions.

CONTENTS

July 2009: 6x9: 524pp
Hb: 978-0-8058-5924-9: $69.95
www.psypress.com/9780805859249

www.socialpsychologyarena.com
The New Psychology of Leadership
Identity, Influence and Power

S. Alexander Haslam, University of Exeter, UK, Stephen D. Reicher, University of St Andrews, UK and Michael J. Platow, The Australian National University, Australia

“As Haslam, Reicher and Platow set it out, a simple but profound theory underlies their New Psychology of Leadership. And that theory seems so very right that it may come as a surprise that this is not already the concept of leadership everywhere…. This captures the true structure of what leadership is all about. Accordingly, on almost every page of the text there is a new subtlety about what leadership means and about how it works. It takes a subject older than Plato and as current as Barack Obama in a new and correct way.” From the foreword by George A. Akerlof, Nobel Laureate in Economics, University of California, Berkeley, USA

This landmark text provides an overview of the new understanding of leadership that has emerged in the last two decades in social and organizational psychology, as part of the development of self-categorization and social identity theories. The New Psychology of Leadership advances the argument that leadership is a group process grounded in the creation, management and control of group identity — a shared sense of ‘us’.

Written in an accessible and engaging manner, this book discusses multiple aspects of leadership. It examines leadership as the product of dynamic principles reflecting the variable and flexible nature of identity; the active role of leaders in shaping and changing social identities and intergroup relations; the distinction between power and influence and the role of legitimacy; the place of justice, fairness and consideration in binding members to the leader; and the basis of leadership charisma and vision.

The book will appeal to academics, practitioners and students in social and organizational psychology and any discipline or profession interested in leadership, influence and power.

CONTENTS

October 2010: 6x9: 192pp
Hb: 978-1-84169-609-6: $71.95
Pb: 978-1-84169-610-2: $29.95
www.pypress.com/9781841696102

www.socialpsychologyarena.com
SELF-ESTEEM ACROSS THE LIFESPAN

Issues and Interventions

Mary H. Guindon, Johns Hopkins University, USA (Ed.)

As long as clinicians write “increase self-esteem” on treatment plans, without knowing precisely what that means, there is a need for information on the construct of self-esteem and how its many components can have an effect on outcomes. This text defines self-esteem, describes its history and evolution, discusses its controversies, and presents information on intervention strategies that can make a difference when it receives clinical attention. Principles and concepts are applied to various clinical concerns faced by clients in each of the five developmental life stages: childhood, adolescence, young adulthood, midlife, and late life. Book chapters discuss a variety of specific issues—such as child trauma and abuse, ADHD, body image and eating disorders, at-risk adolescents, African American youth, sexuality in young adulthood, alcohol and other drugs issues, lesbians and gay men at midlife, career development, intergenerational conflict in Asian Americans, and loss in late life—and offer detailed strategies for the development and enhancement of self-esteem. Also included is an example of an 8-week self-esteem enhancement program.

CONTENTS

“The focus on college students’ narratives … quickly grabs the [readers’] interest…important literature … guides the understanding of the stories… The summary of the research is well done…” comments” following each narrative help to solidify the concepts portrayed and … connect content across chapters....an appropriate supplemental text ... for courses in family crisis and stress, divorce and stepfamily life, adolescent development, young adulthood, and parenting.” - Karen Blaisure, Western Michigan University, USA

Featuring excerpts of essays collected from thousands of young adults while in the throes of divorce, this book paints a picture of the pain and the hope shown by the storytellers. The use of this raw input brings the experiences to life to help readers more effectively deal with major loss events in their own lives. The narratives are framed with an analysis of the most recent divorce literature, providing a greater and more vivid understanding of the effects of divorce.

Challenging the contention that most children will be irretrievably hurt by their parents’ divorce, some stories clearly demonstrate the strength and resilience many have learned in dealing with a divorce in the family.

Updated throughout with the most current demographic data, new findings from the top researchers in the field, and the latest intervention programs, the new edition also features a new chapter that demonstrates the messiness of divorce, the fading stigma of divorce, the latest divorce rates, the increased average age of first time marriages, and the recent hook-up phenomenon wherein young people are showing a reluctance to commitment. Readers will now find more tables and graphs, a list of readings and suggested websites for further review, more suggestions on how to adapt to divorce such as material on parenting education classes and mediation, and a review of the Divorce Variability and Fluidity Model (DVFM) that helps predict variability in adjusting to divorce.

An ideal supplement for courses on divorce, family studies, close relationships, and loss and trauma taught in human development and family studies, and clinical, counseling, and social psychology, as well as communication, social work, and sociology, these engaging stories also appeal to practitioners and those interested in the effects of divorce in general.

**CONTENT**

**June 2010: 6x9: 192pp**
**HB: 978-0-415-87256-0: $49.95**
**PB: 978-0-415-87258-4: $29.95**
[www.psypress.com/9780415872584](http://www.psypress.com/9780415872584)
Examination Copy Available
ATTITUDES AND ATTITUDE CHANGE

Joseph P. Forgas, University of New South Wales, Australia, Joel Cooper, Princeton University, WA, USA and William D. Crano, Claremont Graduate University, USA (Eds.)

Series: Sydney Symposium of Social Psychology

Attitudes are central to understanding human beings’ unique ability to create elaborate predispositions and evaluations based on their social experiences. This volume reviews and integrates cutting-edge research on attitudes and attitude change, presenting the work of eminent scholars in this field. It is essential reading for social psychologists, as well as practitioners in every field where understanding and changing attitudes is important, such as clinical, counseling, organizational, marketing, forensic, and developmental psychology.

Contents


July 2010: 6x9: 304pp
Hb: 978-1-84872-908-7: £45.00 /$75.00
www.psyress.com/9781848729087

Also Available

Nelson Ed.
Handbook of Prejudice, Stereotyping, and Discrimination
2009: 7x10: 584pp
Hb: 978-0-8058-5952-2: $90.00
www.psyress.com/9780805859522
Exam Copy Available

Crano & Prislin (Eds.)
Attitudes and Attitude Change
2008: 6x9: 456pp
978-1-84169-481-8: $65.00
www.psyress.com/frontiers/9781841694818
Exam Copy Available

Petty et al., Eds.
Attitudes
Insights from the New Implicit Measures
2008: 7x10: 304pp
HB: 978-0-8058-5845-7: $75.00
www.psyress.com/9780805858457

www.socialpsychologyarena.com

14
Brands and Brand Management
Contemporary Research Perspectives
Barbara Loken, University of Minnesota, USA et al., Eds.
Series: Marketing and Consumer Psychology Series
Very few books exist that meaningfully integrate the rich and vast body of scientific research and theories that have accumulated in the field, relating to both traditional and contemporary topics in branding. Many leading experts in the science of branding, both national and international, have contributed to this book. The book should appeal to all students, faculty and marketing professionals with an interest in research findings about brands and an interest in deepening their understanding of how consumers view brands.

Contents
Part 1: Overview
Part 2: Managing and Leveraging Brands
Part 3: Cultural, Sociological, and Global Branding Perspectives
Part 4: New Directions in Measurement of Brand Equity
Part 5: Protecting Brands
2009: 6x9: 344pp
Hb: 978-1-84169-759-8: £39.95 $69.95
www.psypress.com/marketing-and-consumer-psychology/9781841697598

Boush et al.
Deception In The Marketplace
The Psychology of Deceptive Persuasion and Consumer Self-Protection
2009: 6x9: 264pp
Hb: 978-0-8058-6086-3: £34.95 $59.95
Pb: 978-0-8058-6087-0: £19.95 $29.95
www.psypress.com/9780805860870

Drolet et al., Eds.
The Aging Consumer
Perspectives From Psychology and Economics
Series: Marketing and Consumer Psychology Series
May 2010: 6x9: 298pp
Hb: 978-1-84872-810-3: £44.95 $70.00
Pb: 978-1-84872-811-0: £22.50 $39.95
www.psypress.com/marketing-and-consumer-psychology/9781848728110

Fennis & Stroebe
The Psychology of Advertising
March 2010: 6¾ x9¾: 328pp
Hb: 978-0-415-44273-2: £34.95 $62.95
www.psypress.com/9780415442732

Krishna Ed.
Sensory Marketing
Research on the Sensuality of Products
2009: 6x9: 428pp
Hb: 978-1-84169-753-6: £44.95 $79.00
Pb: 978-1-84169-889-2: £14.95 $39.95
www.psypress.com/9781841698892

Wuyts et al., Eds.
The Connected Customer
The Changing Nature of Consumer and Business Markets
January 2010: 6x9: 376pp
Hb: 978-1-84872-837-0: £50.00 $69.95
www.psypress.com/9781848728370
Exam Copy Available

Wänke
Social Psychology of Consumer Behavior
2008: 6x9: 385pp
HB: 978-1-84169-498-6: £65.00 £37.00
www.psypress.com/frontiers/9781841694986

Discover a wealth of Consumer Psychology resources
www.consumerpsychologyarena.com
including:
• 10% discount on all online orders!
• Free shipping on online orders!
  (UK customers: free shipping on orders of £20 or more. US and
  Canadian customers: free shipping on orders of $35 or more.)
• Forthcoming events and conferences
• Special offers, news, calls for papers
• The latest books and journal issues

www.consumerpsychologyarena.com
This reader brings together the founding texts of the “Social Identity Approach”—a set of concepts, ideas, and principles contained in Social Identity Theory and Self-Categorization Theory. This approach originated in social psychology and is increasingly part of the standard curriculum in communication and media studies, organizations and management, sociology, education, and politics. Originally published in the 1970s and 1980s by Henri Tajfel and John Turner, in a wide variety of books and journals, many of these articles have become citation classics, and for good reason: they have lost none of their inspirational quality. The depth and scope of their analysis is unrivalled, and there can be no doubt that the themes they address, such as intergroup conflict, diversity, stereotyping and social influence, are as relevant today as they ever were.

**CONTENTS**

This book is very carefully written and is definitely reader-friendly. Although it deals with complex and contested theories around identity it does so with rigor and clarity, and could become part of an essential bibliography for courses in psychology, gender studies, narrative studies or critical and human geography.” - Maria Tamboukou, Centre for Narrative Research, University of East London, UK

This book investigates the continuing importance of place for women’s identities, employing a theoretical and empirical approach based on previous work in narrative and discursive psychology.

It argues that talk about place, and especially place of residence, enables a complex positioning of self and others in which identities of gender, class and national identity intersect. It shows how a speaker’s multiple interpretations of where she lives remain central to her life narrative, and to her fragile and idealized definition of ‘home’ as the place in which she may position herself positively.

Narratives of Identity and Place presents a unique and valuable integration of the popular methods of narrative and discourse analysis, compellingly demonstrating the value of these approaches for research on identity.

CONTENTS


October 2009: 6x9: 160pp
Hb: 978-0-415-48047-5: $52.00
www.psypress.com/9780415480475

ALSO AVAILABLE
Forgas et al., Eds.
Psychology of Self-Regulation
Cognitive, Affective, and Motivational Processes
Series: Sydney Symposium of Social Psychology
May 2009: 6x9: 304pp
Hb: 978-1-84872-842-4: $75.00
www.psypress.com/9781848728424
This handbook explores the cognitive, motivational, interpersonal, clinical, and applied aspects of psychological uncertainty. It showcases both the diversity and the unity that defines contemporary perspectives on uncertainty in self within social and personality psychology.

CONTENTS

Malson & Burns, Eds.
Critical Feminist Approaches to Eating Dis/Orders
2009: 6¼x9¼: 280pp
Hb: 978-0-415-41811-9: £45.00 $80.00
Pb: 978-0-415-41810-2: £15.95 $28.95
www.psypress.com/9780415418102
Blakemore et al.
Gender Development
2008: 7x10: 536pp
Hb: 978-0-8058-4170-1: £39.95 $69.95
www.psypress.com/9780805841701
Haaken
Hard Knocks
Domestic Violence and the Psychology of Storytelling
Series: Women and Psychology
April 2010: 6¼x9¼: 200pp
Hb: 978-0-415-56338-3: £45.00 $80.00
Pb: 978-0-415-56342-0: £14.95 $26.95
www.psypress.com/9780415563420
Haaken & Reavey, Eds.
Memory Matters
Contexts for Understanding Sexual Abuse
Recollections
2009: 6¼ x9¼: 248pp
Hb: 978-0-415-44491-0: £39.95 $69.95
www.psypress.com/9780415444910
Gherovici
Please Select Your Gender
From the Invention of Hysteria to the Democratizing of Transgenderism
January 2010: 6x9: 316pp
Hb: 978-0-415-80615-2: £55.00 $90.00
Pb: 978-0-415-80616-9: £22.99 $35.95
www.psypress.com/9780415806169
Ryan-Flood & Gill, Eds.
Secrecy and Silence in the Research Process
Feminist Reflections
Series: Transformations
2009: 6¼x9¼: 336pp
Hb: 978-0-415-45214-4: £80.00 $130.00
www.psypress.com/9780415452144
Crawford
Sex Trafficking in South Asia
Telling Maya’s Story
Series: Routledge Research on Gender in Asia Series
2009: 6¼ x9¼: 208pp
Hb: 978-0-415-77843-5: £80.00 $135.00
www.psypress.com/9780415778435
Barker & Langdridge, Eds.
Understanding Non-Monogamies
Series: Routledge Research in Gender and Society
2009: 6x9: 324pp
Hb: 978-0-415-80055-6: £70.00 $95.00
www.psypress.com/9780415800556
PSYCHOLOGY AND CULTURE

Thinking, Feeling and Behaving in a Global Context

Lisa M. Vaughn, University of Cincinnati, USA

Series: Psychology Focus

“This is a very succinct and clear introduction to psychological differences across cultures. It covers a very broad area of research and is well referenced with up-to-date papers and books. It is a well-written and highly accessible text.” – Adrian Furnham, Department of Psychology, University College London, UK

This book addresses the need for a basic understanding of the cultural dimensions of psychology and their application to everyday settings. It provides an up-to-date overview of psychology and culture, emphasizing the cultural influences on our thinking and behavior during intercultural interactions. Discussing the basis of culture and presenting related theories and concepts, it explores how thinking and behavior are influenced by socio-cultural contexts in the areas of identity, human development, intercultural interactions, and basic psychological processes.

Each chapter contains a concise overview of the topic and its theoretical construct, a practical application of the topic using current global examples, and a brief summary. It is ideal reading for students and academics interested in culturally related topics and issues.

CONTENTS


March 2010: 5x8: 208pp
Hb: 978-1-84169-872-4: $80.00
Pb: 978-1-84169-873-1: $25.00

www.psypress.com/psychologyfocus/9781841698731
Examination Copy Available
How does where we come from influence the way we think, act and feel about ourselves and those around us? For generations psychologists have pondered the relationship between our cultural background and a range of psychological attributes, including how intelligent we are, how we choose partners, and how we bring up our children. Cultural Issues in Psychology will help students think about these kinds of issues from a global perspective. The book also explores key controversies in global psychology and includes detailed examinations of global research into mainstream areas of psychology, such as social, cognitive and developmental psychology, as well as abnormal psychology.

With insightful classroom activities and helpful pedagogical features, this detailed, yet accessibly written book gives introductory-level psychology students access to a concise review of key research, issues, controversies and diverse approaches in the area of culture and psychology.
SYMBOLIC TRANSFORMATION
The Mind in Movement Through Culture and Society
Brady Wagoner, University of Cambridge, UK (Ed.)

Series: Cultural Dynamics of Social Representation

“This is a timely and important collection of work discussing various aspects of symbolic transformation. It brings together a variety of authors from different disciplines, including social, cultural and developmental psychology, semiotics and anthropology. As a result of this, readers will find a depth and diversity in the chapters that both challenges and enriches their existing ideas about symbols and their importance and functions in our lives, our development and our identities.” - Juliet Foster, Corpus Christi College, University of Cambridge, UK

This book brings together scholars in the social sciences from around the world, to address the question of how mind and culture are related through symbols. It’s an essential resource for anyone studying culture and mind from a dynamic perspective, including advanced students in psychology, the social sciences and semiotics, anthropology, communications and philosophy.

CONTENTS

November 2009: 6x9: 360pp
Hb: 978-0-415-48848-8: $89.95
www.psypress.com/978041548848
This is the first scholarly book to integrate evolutionary and cultural perspectives on human psychology. The contributors include world-renowned evolutionary, cultural, social, and cognitive psychologists. These chapters reveal many novel insights linking human evolution to both human cognition and human culture – including the evolutionary origins of cross-cultural differences. The result is a stimulating introduction to an emerging integrative perspective on human nature.

CONTENTS

INTRODUCTION TO POLITICAL PSYCHOLOGY

Second Edition

Martha L. Cottam, Washington State University, USA, Beth Dietz-Uhler, Miami University, USA, Elena Mastors and Thomas Preston, Washington State University, USA

This comprehensive and contemporary textbook on political psychology explores the psychological origins of political behavior. Using psychological concepts to explain types of political behavior, the authors introduce a broad range of theory, with the use of many case studies. Coverage of recent political events, including the 2008 US presidential election, Darfur, Iraq, and Afghanistan and separate chapters on race, ethnic conflicts, terrorism, and conflict resolution are some of the new features in this edition.

The book contains numerous pedagogical features, including text boxes highlighting current and historical events to help students see the connection between the world around them and the concepts they are learning. Different research methodologies used in the discipline are employed, such as experimentation and content analysis. The “Political Being” is used throughout to remind the reader of the psychological theories and concepts to be explored in each chapter. In addition, instructor resources are available online.

This accessible and engaging introductory textbook is suitable as a primary text on a range of upper-level courses in political psychology, political behavior, and related fields, including policymaking.

CONTENTS


November 2009: 7x10: 416pp
Hb: 978-1-84872-881-3: $100.00
Pb: 978-1-84872-882-0: $45.00
www.psypress.com/9781848728820
Examination Copy Available

ALSO AVAILABLE

Houghton
Political Psychology
Situations, Individuals, and Cases
2008: 6x9: 296pp
Hb: 978-0-415-99013-4: $135.00
Pb: 978-0-415-99014-1: $49.95
www.psypress.com/9780415990141
SOCIAL PSYCHOLOGY OF VISUAL PERCEPTION

Emily Balcetis, New York University, USA and G. Daniel Lassiter, Ohio University, USA (Eds.)

This volume is the first thorough examination of the nature and determinants of visual perception that brings together work on social psychology and vision. It is the first broad-based volume to integrate specific sub-areas into the study of vision, including goals and wishes, sex and gender, emotions, culture, race, and age. It will appeal to researchers and students in range of disciplines, including social psychology, cognition, evolutionary psychology, and neuroscience.

CONTENTS


April 2010: 6x9: 352pp
Hb: 978-1-84872-804-2: $69.95
www.psypress.com/9781848728042

ALSO AVAILABLE

Keysers & Fadiga, Guest Eds.
The Mirror Neuron System
A Special Issue of Social Neuroscience
2008: 8½x10: 258pp
Hb: 978-1-84169-866-3: $89.95
www.socialneuroscience.com
DEVELOPMENTAL SOCIAL COGNITIVE NEUROSCIENCE

Philip David Zelazo, University of Minnesota, USA, Michael Chandler, University of British Columbia, Canada and Eveline Crone, University of Leiden, The Netherlands

Series: Jean Piaget Symposia Series

The chapters in this book highlight the latest and best research in this emerging field, and they cover a range of topics, including the typical and atypical development of imitation, impulsivity, novelty seeking, risk taking, self and social awareness, emotion regulation, moral reasoning, and executive function.

This volume helps crystallize the emergence of a new field, “Developmental Social Cognitive Neuroscience,” aimed at elucidating the neural correlates of the development of socio-emotional experience and behavior. Intended for researchers and advanced students in neuroscience and developmental, cognitive, and social psychology, this book is appropriate for courses on social cognitive neuroscience, developmental neuroscience, social development, and cognitive development.

CONTENTS


September 2009: 6x9: 372pp
Hb: 978-1-84169-767-3: $75.00
www.psypress.com/jean-piaget-symposia
Examination Copy Available
The Psychology of Environmental Problems

Psychology for Sustainability
Third Edition

Susan M. Koger, Willamette University, USA and Deborah DuNann Winter, Whitman College, USA

This compelling and insightful textbook demonstrates how eight major approaches in psychology -- social, psychoanalytical, behavioral, cognitive, physiological, health, developmental, and holistic -- can be applied to create a more sustainable society. After outlining current environmental difficulties and historical antecedents, these various perspectives offer guidance for changing individual and collective behavior.

This 3rd edition is thoroughly revised and updated throughout, and features new chapters on the neuropsychology of toxic exposures, health and the psychology of environmental stress, and developmental psychology. It can be used as a primary or secondary textbook on a wide range of courses in Ecological Psychology, Environmental Science, Sustainability Sciences, Environmental Education, and Social Marketing. It also provides a valuable resource for professional audience of policymakers, legislators, and those working on sustainable communities.

CONTENTS

February 2010: 7x10: 512pp
Hb: 978-1-84872-807-3: $99.95
Pb: 978-1-84872-809-7: $49.95
www.psypress.com/9781848728097
Examination Copy Available

See also : Why Aren’t We Saving The Planet? p.30

www.socialpsychologyarena.com
ELLiot Aronson is among the 100 most influential psychologists of the 20th Century, whose work -- especially his cognitive dissonance theory -- is both provocative and enduring. This Festschrift celebrates Aronson's influence on the field of social psychology and provides illuminating insights into how empirical work is conducted and applied in real-world settings.

CONTENTS

SOCIAL DECISION MAKING

Social Dilemmas, Social Values, and Ethical Judgments

Roderick M. Kramer, Stanford University, California, USA, Ann E. Tenbrunsel, Notre Dame University, Indiana, USA and Max H. Bazerman, Harvard University, Boston, Massachusetts, USA (Eds.)

Series: Series in Organization and Management

This book, in honor of David Messick, is about social decisions and the role cooperation plays in social life. Noted contributors who worked with Dave over the years will discuss their work in social judgment, decision making and ethics which was so important to Dave.

The book offers a unique and valuable contribution to the fields of social psychology and organizational behavior. Ethical decision making, a central focus of this volume, is highly relevant to current scholarship and research in both disciplines. The volume will be suitable for graduate level courses in organizational behavior, social psychology, business ethics, and sociology.

Contents


June 2009: 6x9: 435pp
Hb: 978-1-84169-899-1: $79.95
www.psypress.com/organization-and-management/9781841698991
Examination Copy Available
WHY AREN’T WE SAVING THE PLANET?
A Psychologist’s Perspective

Geoffrey Beattie, University of Manchester, UK

“This brilliant book … [opens] up a veritable practical path to solving the crises facing the planet. This is required reading for everyone who is interested in our survival.” - Marcel Danesi, University of Toronto, Canada and Editor of Semiotica

“The narrative of this book leads to the observation that there are significant though subtle mismatches between unconscious gesture and articulated speech. Yet the unconscious can impact action. This book draws on these lessons to outline new forms of persuasive communication regarding climate change.” - Professor David McNeill, Center for Gesture and Speech Research, University of Chicago, USA

Global warming. Many of us believe that it is somebody else’s problem, that it will affect other people and that other people will come up with the solution. This is not true. “Global” warming is a global problem: it will affect every single one of us and will be only be stopped by a huge shift in our individual attitudes and behaviour. We already know that we need to start making better choices for the sake of our natural world, now.

So why aren’t we already saving the planet? This book follows one psychologist’s mission to find some answers to this question. The reader is invited to accompany Geoffrey Beattie as he uses psychological methods to examine people’s attitudes to global warming. Along the way we find the author’s own attitudes being challenged, as well as our own.

This ground-breaking book reflects new and innovative research being carried out into how to change attitudes to the environment and how to encourage sustainable behaviour. It is eminently readable and interesting and, as such, should be of read by anyone who is concerned about our planet. In fact, you should also read it if you’re not concerned about our planet.

May 2010: 6x9: 296pp
HB: 978-0-415-56196-9: £34.95 /$59.95
PB: 978-0-415-56197-6: £9.95/$19.95
www.psypress.com/9780415561976

www.socialpsychologyarena.com
ALSO OF INTEREST

Greco & Stenner (Eds.)
Emotions
A Social Science Reader
Series: Routledge Student Readers
2008: 6¾x9¾: 512pp
Hb: 978-0-415-42563-6: £100.00/$163.00
Pb: 978-0-415-42564-3: $51.95
www.psypress.com/9780415425643

Markman et al., Eds.
Handbook of Imagination and Mental Simulation
2008: 7x10: 488pp
Hb: 978-1-84169-887-8: $90.00
www.psypress.com/9781841698878

Thorngate et al.
Judging Merit
2008: 6x9: 200pp
Hb: 978-0-8058-5835-8: $69.95
www.psypress.com/9780805858358
Examination Copy Available

Victoroff & Kruglanski, Eds.
Psychology of Terrorism
Classic and Contemporary Insights
Series: Key Readings in Social Psychology
March 2009: 7¼x9¾ : 512pp
Hb: 978-1-84169-464-1: 90.00
Pb: 978-1-84169-465-8: $39.95
www.keyreadings.com/social/9781841694658
Examination Copy Available

Strack & Förster, Eds.
Social Cognition
The Basis of Human Interaction
Series: Frontiers of Social Psychology
March 2009: 6x9: 331pp
Hb: 978-1-84169-451-1: $65.00
The ideas described in the book forge connections between justice literature and other prominent bodies of knowledge in organizational and social psychology, including those pertaining to trust, social identity, attribution theory, regulatory focus theory and cross-cultural differences in people’s beliefs and behaviors. Whereas the book focuses mainly on recent theory and research in organizational justice, it also connects with and contributes to a host of other literatures in organizational and social psychology and presents this material in a very accessible way.

CONTENTS
‘This must be surely one of the most comprehensive psychology textbooks in existence. It covers the diverse and multi-leveled discipline that psychology is and it does so in a highly sophisticated yet also readable and interesting way. I appreciated the historical perspective, and the focus on long-standing issues that perplexed and fascinated psychological scientists over the years, and found new framings with the introduction of new methods and techniques of inquiry.’

- Arie W. Kruglanski, Distinguished University Professor, University of Maryland, USA

Aimed at those new to the subject, this clear and reader-friendly textbook helps students explore and understand the essentials of psychology.

The text offers a balanced and accurate representation of the discipline through a highly accessible synoptic approach, which seamlessly brings together all the various related topics. Combining exceptional content, abundant pedagogical features, and a lively full-color design, Fundamentals of Psychology is an essential resource for anyone new to the subject and more particularly those beginning undergraduate courses.

For further details of this textbook and its comprehensive program of resources for both students and instructors, please visit http://www.psypress.com/fundamentals-of-psychology/

CONTENTS


2008: 8x11: 712pp
Hb: 978-1-84169-371-2: $90.00
Pb: 978-1-84169-372-9: $49.95
www.psypress.com/fundamentals-of-psychology
Complimentary Copy Available

Richards
Putting Psychology in its Place, 3rd Ed
Critical Historical Perspectives
December 2009: 6¾x9¾: 448pp
Hb: 978-0-415-45579-4: $80.00
Pb: 978-0-415-45580-0: $34.95
www.psypress.com/9780415455800
Examination Copy Available
‘In my view, Social Psychology, 3rd Edition, by Smith & Mackie, has many advantages over its competitors. It presents, and consistently reiterates, themes that operate across areas of social psychology, giving social psychology a “unified” feel that is often absent from other textbooks. Even more importantly, this is a text that does not treat social psychology as if it were intellectual candy, but instead presents a meaty, comprehensive, sophisticated, and nuanced view of the field. It manages to maintain intellectual rigor while maintaining a high standard of readability, often conveying and contextualizing findings in terms of engaging real examples. In my opinion, this book is an excellent way to introduce people to the science of social psychology!’ - John J. Skowronski, Professor of Psychology, Northern Illinois University, USA

This textbook offers comprehensive coverage of classic, contemporary, and emerging topics in social psychology. The focus is on underlying, unifying principles that operate across topics, rather than treatment of each topic in isolation, a focus that reflects the increasingly cross-disciplinary developments within and beyond psychology. An emphasis on research carried out in different parts of the world and a sensitivity to cross-cultural perspectives highlight the internationalization of the field in recent years. In addition, the text offers real-world applications of scientific principles to areas such as marketing, law, education, and health. Throughout, the discussion conceptually integrates the pervasive impact of social groups on all aspects of social behavior.

An attractive student-friendly format, extensive online Social Psychology Student Learning Program (SocSLP), make this text one of the most respected and acclaimed on the market.

Contents
Research Methods & Statistics Arena

Aberson et al.  
**Applied Power Analysis for the Behavioral Sciences**  
February 2010: 6x9: 272pp  
Hb: 978-1-84872-834-9: £44.95 $70.00  
Pb: 978-1-84872-835-6: £22.50 $35.00  
www.psypress.com/9781848728356

Schumacker & Lomax  
**A Beginner’s Guide to Structural Equation Modeling, 3rd Ed**  
April 2010: 6x9: 916pp  
Hb: 978-1-84169-890-8: £64.95 $100.00  
Pb: 978-1-84169-891-5: £37.50 $59.95  
www.psypress.com/9781841698915

Kinnear & Gray  
**IBM SPSS Statistics 18 Made Simple**  
PB: 978-1-84872-047-3: £19.95 $34.95  
www.psypress.com/9781848720473

Hox  
**Multilevel Analysis, 2nd Ed**  
Techniques and Applications  
Series: Quantitative Methodology Series  
April 2010: 6x9: 336pp  
Hb: 978-1-84872-845-5: £59.95 $95.00  
Pb: 978-1-84872-846-2: £29.95 $46.95  
www.psypress.com/notre-dame/9781848728462

Heck et al.  
**Multilevel and Longitudinal Modeling with IBM/SPSS**  
Series: Quantitative Methodology Series  
April 2010: 8½x11: 368pp  
Hb: 978-1-84872-862-2: £64.95 $100.00  
Pb: 978-1-84872-863-9: £27.50 $43.95  
www.psypress.com/notre-dame/9781848728639

Myers et al.  
**Research Design and Statistical Analysis, 3rd Ed**  
March 2010: 7x10: 776pp  
Hb: 978-0-8058-6431-1: £55.00 $90.00  
www.psypress.com/9780805864311

Gilmer et al.  
**Research Methods in Applied Settings, 2nd Ed**  
An Integrated Approach to Design and Analysis  
2009: 7x10: 428pp  
Hb: 978-0-8058-6434-2: £50.00 $90.00  
www.psypress.com/9780805864342

Urdan  
**Statistics in Plain English, 3rd Ed**  
April 2010: 8½ x11: 232pp  
P: 978-0-415-87291-1: £19.95 $32.95  
www.psypress.com/9780415872911

Discover a wealth of Experimental Research Methods and Statistics Resources  
www.researchmethodsarena.com  
including:  
- 10% discount on all online orders!  
- Free shipping on online orders!  
  (UK customers: free shipping on orders of £20 or more. US and  
  Canadian customers: free shipping on orders of $35 or more.)  
- Forthcoming events and conferences  
- Special offers, news, calls for papers  
- The latest books and journal issues

www.researchmethodsarena.com
The European Review of Social Psychology (ERSP) is an e-first journal published under the auspices of the European Association of Social Psychology. ERSR is an international journal which aims to further the international exchange of ideas by providing an outlet for substantial accounts of theoretical and empirical work, whose origins may be, but need not be, European. The emphasis of these contributions is on substantial individual programmes of research and on critical assessment of major areas of research, as well as on topics and initiatives of contemporary interest and originality.

With the help of an international editorial board of established scholars, the editors invite outstanding researchers to contribute to these volumes. All manuscripts are externally reviewed, and publication is subject to a positive outcome of the review process. ERSR (now in its 20th year) is widely accepted as one of the major international series in social psychology. With its e-first publishing model it offers authors an opportunity to participate in a well-respected publication and to disseminate their ideas quickly, while allowing readers the chance to see individual articles as soon as they are completed, without waiting for a whole volume or issue to be prepared.

**Manuscript Submission**

Most manuscripts are commissioned by the Editors, who invite contributions based on the author’s recent publication of data in leading peer-reviewed journals that publish original empirical articles. However, the Editors welcome spontaneous submissions and suggestions for manuscripts either direct from the authors, or indirectly from other scholars. All submissions and proposals should be made through the editorial office. Please email your paper, saved in a standard document format type such as Word or PDF, to Duncan.Nicholas@psypress.co.uk. You may also contact the Editorial Assistant by phone on (0)20 7017 7730. Prior to submission, read the full Instructions for Authors at the journal’s website.

**Peer Review Integrity**

All published research articles in this journal have undergone rigorous peer review, based on initial editor screening and refereeing by independent expert referees.

**An E-First Journal**

Each article is published online shortly after it has been accepted. Subscribers immediately receive an email alerting them to the article’s publication, and all users at that institution are able to view and print the article from links in the email. This is an excellent resource for graduate students.

A subscription now entitles all users at that institution to view not only all the articles published in that year’s volume, but all articles ever published in the journal, from Volumes 1 to 20!

Once all the articles of a given volume have been published online, they are collected and bound into an attractive single-printed volume during the spring of the following year. This volume is sent to all subscribing institutions and EASP members all over the world. The printed volumes are also available for individual purchase to non-subscribers: you can find details of how to purchase a previously-published volume at the journal’s website below.

Previous volumes are available to purchase for non-subscribers.
Recent Volumes

Volume 20
Edited by Stroebe & Hewstone

CONTENTS

2010: 6x9: 424pp
Hb: 978-1-84872-735-9: £75.00 $117.95

Volume 19
Edited by Stroebe & Hewstone

CONTENTS

February 2009: 6x9: 380pp
Hb: 978-1-84872-704-5: £65.00 $99.95

Volume 18
Edited by Stroebe & Hewstone

CONTENTS

April 2008: 6x9: 384pp
Hb: 978-1-84169-841-0: £65.00 $99.95

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:

www.psypress.com/ersp
Self and Identity is devoted to the study of these social and psychological processes of the self, including both its agentic aspects, as well as the perceived and construed aspects as reflected in its mental representations. The journal aims to bring together work on self and identity undertaken by researchers across different subdisciplines within psychology (e.g., social, personality, clinical, development, cognitive), as well as across other social and behavioral disciplines (e.g., sociology, family studies, anthropology, neuroscience). Special emphasis is placed on theories and research that are generative in opening new terrain for future investigation. A second continual motivating goal of the journal, will be work that offers integration at the level of basic processes. The journal publishes empirical articles of all lengths, and occasional theoretical pieces.

Manuscript Submission

Please email your paper, saved in a standard document format type such as Word, Rich Text Format, or PDF, to Duncan.Nicholas@psypress.co.uk. You may also contact the editorial assistant by phone on (0)20 7017 7730. Prior to submission, read the full Instructions for Authors at the journal’s website.

Recent Articles

Narcissism and Task Persistence Harry M. Wallace, C. Beth Ready, Erin Weitenhagen
Is There a Downside to Good Self-control? Roy F. Baumeister, Jessica L. Alquist

Special Issues

Sent free to Self and Identity subscribers and available for purchase by non-subscribers:

Self and Identity Regulation and Health Behavior
Guest Editors: James Shepperd and Bill Klein
Forthcoming in 2010

Two Sides to Every Self-Process: The Pros and Cons
Guest Editors: Virginia S.Y. Kwan and Lowell Gaertner
Reflecting the importance of the self in optimal functioning, a vast literature on the value of different self-processes is accumulating. This special issue brings together leading researchers to present their unique perspectives on the benefits and liabilities of the self-processes they study.
Volume 8, Issues 2-3 (2009) 978-1-84872-703-8: £39.95 $79.95

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:
Cognition & Emotion is devoted to the study of emotion, especially to those aspects of emotion related to cognitive processes. The journal aims to bring together work on emotion undertaken by researchers in cognitive, social, clinical, and developmental psychology, neuropsychology, and cognitive science.

Examples of topics appropriate for the journal include the role of cognitive processes in emotion elicitation, regulation, and expression; the impact of emotion on attention, memory, learning, motivation, judgements, and decisions; the interplay between cognition and emotion in psychopathology, social behaviour, and health-related behaviours; cultural, developmental, psychophysiological, and neuropsychological aspects of the relation between cognition and emotion; and the nature of particular emotions or emotionality in general.

Cognition & Emotion publishes theoretical papers, original research reports, and literature reviews. Submissions can be considered for publication as regular articles or brief reports.

Manuscript Submission
Please email your paper, saved in a standard document format type such as Word, Rich Text Format, or PDF, to Duncan.Nicholas@psypress.co.uk. You may also contact the editorial assistant by phone on (0)20 7017 7730. Prior to submission, read the full Instructions for Authors at the journal's website.

Recent Articles
The Effects of Emotion on Attention: A Review of Attentional Processing of Emotional Information Jenny Yiend
The Analysis of Intuition: Processing Fluency and Affect in Judgements of Semantic Coherence Sascha Topolinski, Fritz Strack
Variety is The Spice of Life: A Psychological Construction Approach to Understanding Variability in Emotion Lisa Feldman Barrett

Special Issues
Sent free to Cognition & Emotion subscribers and available for individual purchase to non-subscribers

Emotional States, Attention, and Working Memory
Guest Editors: Nazanin Derakhshan and Michael Eysenck
This Special Issue is concerned with the effects of three emotional states (positive affect; anxiety; and depression) on performance. More specifically, the contributors focus on the potential mediating effects of attention and of executive processes of working memory. The complicating role of motivational intensity is also discussed, as are implications for future research.
Volume 24, Issue 2 (2010) 978-1-84872-716-8 £39.95 $63.95

Individual Differences in Emotion Components and Dynamics
Guest Editors: Peter Kuppens, Jeroen Stouten, Batja Mesquita
In this Special Issue several contemporary approaches to emotion are used to gain insight in the ways people differ with regard to two of the most central features of emotion, their multicomponential and dynamical nature.
Volume 23, Issue 7 (2009) 978-1-84169-857-1 £29.95 $53.95

Child Anxiety Theory and Treatment
Guest Editors: Andy P. Field, Sam Cartwright-Hatton, Shirley Reynolds and Cathy Creswell.

Call for Review Paper Proposals
The Editors invite proposals for review papers on topics related to the focus of the journal. A review paper should summarize and organize the existing literature on a topic. By doing so, the paper should provide an overview of (a) the kind of issues that are addressed in the literature on this topic, (b) the main theories, findings, and conclusions, and (c) the most important challenges for the future. At the same time, it needs to be more than a summary in that it should also advance knowledge. Authors should distil new conclusions from the existing literature or propose new ways of looking at the literature. For more information about review paper submission, see the journal's website.

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal's website below.
NEW EDITORIAL TEAM FOR 2010!

BASIC AND APPLIED SOCIAL PSYCHOLOGY

5-Year Impact Factor 1.314 (© 2009 Thomson Reuters, Journal Citation Reports®)

NEW EDITOR 2010
Leonard S. Newman, Syracuse University, USA

Basic and Applied Social Psychology (BASP) emphasizes the publication of outstanding research articles, but also considers literature reviews, criticism, and methodological or theoretical statements spanning the entire range of social psychological issues. The journal will publish basic work in areas of social psychology that can be applied to societal problems, as well as direct application of social psychology to such problems. The journal provides a venue for a broad range of specialty areas, including research on legal and political issues, environmental influences on behavior, organizations, aging, medical and health-related outcomes, sexuality, education and learning, the effects of mass media, gender issues, and population problems. This research should have important implications for basic social processes and often is some of the most exciting work in the field of social psychology. BASP aims to provide a forum for a rich mixture of experiments, non-experimental methods, field studies, and welcomes innovative design and analysis strategies. The journal aims to serve both as a resource for investigators interested in the application of complex human experimentation to various problems of health, environment, and society, and to social psychologists committed to the advancement of theory and the understanding of basic social and social-cognitive processes.

BASP is aimed at a readership of specialists interested in the problems that social psychologists study and investigators interested in the application of complex human experimentation to various problems of health, environment, and society.

Manuscript Submission

Manuscripts should be submitted electronically to the editor: Leonard S. Newman, Syracuse University, BASP@syr.edu. Prior to submission, read the full Instructions for Authors at the journal’s website.

Recent Articles

An Experimental Investigation of the Interactive Effects of Alcohol and Sexual Arousal on Intentions to have Unprotected Sex Anna P. Ebel-Lam, Tara K. MacDonald, Mark P. Zanna, Geoffrey T. Fong
Making the Best of a Bad Situation: Proactive Coping with Racial Discrimination Robyn K. Mallett, Janet Swim
Projection Processes in the Perception of Political Leaders Luigi Castelli, Luciano Arcari, Luciano Carraro

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:

www.psypress.com/basp
Social Influence

Editor
Kipling D. Williams, Purdue University, USA

Social Influence is a journal that provides an integrated focus for research into this important, dynamic, and multi-disciplinary field. Topics covered include: conformity, norms, social influence tactics such as norm of reciprocity, authority, scarcity, interpersonal influence, persuasion, power, advertising, mass media effects, political persuasion, propaganda, comparative influence, compliance, minority influence, influence in groups, cultic influence, social movements, social contagions, rumors, resistance to influence, influence across cultures, and the history of influence research. This journal should be of interest to social psychologists, political psychologists, consumer psychologists, organizational psychologists, sociologists, communication researchers, and anyone interested in any aspect of social influence.

The journal publishes mostly experimental research investigating aspects of social influence, although we will consider correlational studies, surveys, and meta-analyses. Although not a requirement, we strongly encourage authors to use behavioral dependent measures (e.g., petition signing, donations, voting, helping, etc.). The research published should advance theory and/or application. Social Influence desires short, reader-friendly manuscripts (i.e., there is a 5000 word limit and the authors should be aware of the cross-disciplinary nature of the journal and avoid jargon).

Manuscript Submission

Please email your paper, saved in a standard document format type such as Word, Rich Text Format, or PDF, to Duncan.Nicholas@psypress.com. You may also contact the editorial assistant by phone on (0)20 7017 7730. Prior to submission, read the full Instructions for Authors at the journal’s website.

Recent Articles

Status Quo Framing Increases Support for Torture Chris Crandall, Scott Eidelman, Linda J. Skitka, G. Scott Morgan
What Do We Get Out Of Influencing Others? Martin J. Bourgeois, Kristin L. Sommer, Stefanie Bruno
Motives for Social Influence after Social Change: Are New Majorities Power Hungry? P. Niels Christensen, Radmila Prislin, Elizabeth Jacobs

Special Issues

Sent free to Social Influence subscribers and available for individual purchase to non-subscribers

Individual Differences and Social Influence

Guest Editor: Jerry Burger

This Special Issue will examine the role of individual differences in any of the usual topics that fall under the umbrella of social influence. Individual differences is defined broadly to include personality, gender, age, culture, and other variables that fall on the “person” side of the person-situation dichotomy.

Forthcoming in 2010

Social Influence and Creativity

Guest Editor: Marlene E. Turner

This collection examines a rich array of contextual factors that affect these processes, discussing group, organizational, and situational attributes that both facilitate and impair creativity and innovation. The papers present insights into the conceptual underpinnings of those relationships and provide empirical evidence illuminating those relationships.

Volume 3, Issue 4 (2008) 978-1-84872-700-7 £24.95 $43.95

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:

www.psyress.com/socinf
Social Neuroscience features original empirical articles that examine how the brain mediates social cognition, interpersonal exchanges, affective/cognitive group interactions, and related topics that deal with social/personality psychology.

The goal of Social Neuroscience is to provide a place to publish empirical articles that intend to further our understanding of the role of the central nervous system in the development and maintenance of social behaviors.

Submissions from all branches of neuroscience are encouraged, including (but not limited to) bio/neuropsychology, evolution, psychiatry, neurology, and neuroscience. Further, submissions that have brain-based empirical data in the fields of social and cognitive psychology, including social cognitive neuroscience, philosophy, or other humanities areas are encouraged.

Articles published in Social Neuroscience cover all neuroscience techniques including neuroimaging methods (e.g., fMRI, PET, ERP, TMS), as well as more traditional neuroscience techniques (e.g., animal studies, case studies, psychiatric populations, post-mortem studies, pharmaceutical, agonist/antagonist). Social Neuroscience does not publish articles that report only behavioral data.

The journal focuses on both molar (i.e., regional cortical localization, neural networks) and molecular (i.e., neurotransmitter) research. All social behaviors are covered including all aspects of inter- and intra-personal relationships. Both environmental and genetic influences are presented. Abnormal behaviors and populations are focused on in terms of understanding social/brain relationships. Language, memory, attention and perception are appropriate topics if they relate to specific social behaviors or cognitions. Studies that approach social neuroscience from an environmental or genetic approach are equally appropriate, and related topics that deal with the interface of neuroscientific and social/personality investigations.

Manuscript Submission
Please email your paper, saved in a standard document format type such as Word or PDF, to Camilla.Barnard@psypress.co.uk. You may also contact the Editorial Assistant by phone on 02070 177419. Prior to submission, read the full Instructions for Authors at the journal’s website.

Submission – Short Reviews and Commentaries
Social Neuroscience now publishes Short Reviews or Commentaries, as well as original Research Papers. Short Reviews and Commentaries have a maximum limit of 3500 words. The Editor strongly encourages authors who are interested in submitting a short review or a commentary to send a pre-submission inquiry prior to any formal manuscript submission. See the journal’s website for full submission guidelines and instructions.

Recent Articles
Is the Self Special in the Dorsomedial Prefrontal Cortex? An fMRI Study Ken Yaoi, Naoyuki Osaka, Mariko Osaka
Specific and Common Brain Regions Involved in the Perception of Faces and Bodies and the Representation of their Emotional Expressions Wim A. C. van de Riet, Julie Grèzes, Beatrice de Gelder
Special Issues
Sent free to *Social Neuroscience* subscribers and available for individual purchase to non-subscribers
Forthcoming in 2010

**Developmental Social Neuroscience**
**Guest Editors: Philip Zelazo and Tomas Paus**
A Special Issue featuring original empirical articles that integrate developmental, social, and neuroscientific approaches to the study of social functioning. Topics of interest include, for example, emotion, empathy, moral reasoning, prosocial and antisocial behavior, peer influence, cultural influence, and reasoning about social groups.

**Neural Correlates of Deception**
**Guest Editors: Giorgio Ganis and Julian Keenan**
This Special Issue samples diverse new empirical studies on the cognitive and neural processes associated with producing lies using a variety of paradigms, techniques, and measures. Several broad issues are addressed, such as the existence of different types of lies and individual differences in deception, laboratory versus field studies of deception, single individual versus group data approaches, and the potential of neuroscience-based lie detection.

**The Mirror Neuron System**
**Guest Editors: Christian Keysers and Luciano Fadiga**
Volume 3, Issues 3-4 (2008) 978-1-84169-866 £49.95 $89.95

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:

www.social-neuroscience.com

NEW EDITOR FOR 2010!

**INTERNATIONAL JOURNAL OF PSYCHOLOGY**

Published on behalf of the International Union of Psychological Science

5-Year Impact Factor 1.000 (© 2009 Thomson Reuters, 2008 Journal Citation Reports ®)

Now Indexed in Medline!

NEW EDITOR 2010

Michèle Robert, Université de Montréal, Canada

*The International Journal of Psychology (IJP)* is the journal of the International Union of Psychological Science (IUPsyS) and is published under the auspices of the Union. *IJP* seeks to support the IUPsyS in fostering the development of international psychological science. It aims to strengthen the dialog within psychology around the world and to facilitate communication among different areas of psychology and among psychologists from different cultural backgrounds. *IJP* is the outlet for empirical basic and applied studies and for reviews that either (a) incorporate perspectives from different areas or domains within psychology or across different disciplines, (b) test the culture-dependent validity of psychological theories, or (c) integrate literature from different regions in the world. *IJP* does not publish technical articles, validations of questionnaires and tests, or clinical case studies.

www.psypress.com/ijp
Regular issues include two types of articles: empirical articles and review articles. Empirical articles report data from single or multiple studies in one of the major fields of scientific psychology. Review articles provide overviews of the international literature on a particular topic; authors are especially encouraged to include in their review relevant publications from regions of the world not typically cited and/or not published in English. Special topical issues or sections are also published two or three times a year. All articles include a detailed abstract in English, French and Spanish.

Manuscript Submission

All submissions should be made online, at IJP’s ScholarOne Manuscripts site: http://mc.manuscriptcentral.com/ijnpp. If any assistance is needed with this, please feel free to e-mail the editorial assistant Duncan Nicholas on reviews@psypress.co.uk. Prior to submission, read the full Instructions for Authors at the journal’s website.

Recent Articles

The Role of In-group Identification in Infra-humanization Stéphanie Demonin et al.
A Comparison of Fathers’ and Mothers’ Contributions in the Prediction of Academic Performance of School-age Children in Hong Kong Vicki C.W. Tam
The Relationship between Three Types of Aggression and Peer Relations in Elementary School Children Katsuyuki Yamasaki, Noriko Nishida

Special Issues

Sent free to IJP subscribers and available for individual purchase to non-subscribers

Working Together to Reduce Poverty: Speaking Truth to Power about Expatriate-Local Pay
Guest Editor: Stuart Carr
This Special Issue to appear in mid 2010 investigates the meaning of expatriate local pay for poverty reduction from a psychological perspective. The issue is a key component of the Global Special Issue on Psychology And Poverty Reduction. For more information on this exciting new initiative, see the journal’s website.

Forthcoming in 2010

Special Section issues

In an ongoing initiative, certain issues of IJP are now designated as Special Section issues, where a number of articles concentrate on a single topic. These issues are sent to subscribers as usual, and are also available to buy individually from the IJP website. As of early 2010, seven Special Section issues have been published on a wide variety of topics, representing some of the leading thought in their respective fields:
Volume 44 (2009) issue 1 – Expressions of “New” Racism
Volume 43 (2008) issue 5 - Insights from Research on Asian Students’ Achievement Motivation
Volume 43 (2008) issue 2 - Culture and Human Development
Volume 42 (2007) issue 4 - Psychological Research in Berlin, the Host City of ICP 2008 (This issue is available for free online download.)
Volume 42 (2007) issue 3 - Implicit Representations and Personality
View contents and ordering information on all these issues at bit.ly/specialsections.

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:
NEW EDITOR FOR 2010!

PSYCHOLOGICAL INQUIRY
An International Journal for the Advancement of Psychological Theory

2008 Impact Factor: 4.286 – 8th of 101 in Social Science, Psychology, Multidisciplinary (© 2009 Thomson Reuters, 2008 Journal Citation Reports ®)

NEW EDITOR 2010
Ronnie Janoff-Bulman, University of Massachusetts, USA

Psychological Inquiry is an international forum for the discussion of theory and meta-theory. The journal strives to publish articles that represent broad, provocative, and debatable theoretical ideas primarily in the areas of social psychology and personality. We discourage submission of purely empirical, applied, or review articles. Each issue typically includes a target article followed by peer commentaries and a response from the target author. Manuscripts for the target articles can be invited or submitted. Manuscripts for the commentaries are always invited. Authors for the commentaries are chosen by the editors with input from the target authors.

Manuscript Submission
Email submissions are preferred and should be sent to Ronnie Janoff-Bulman, Editor, at janbul@psych.umass.edu. You can also submit a hard copy of your manuscript to: Ronnie Janoff-Bulman, Department of Psychology, University of Massachusetts, Amherst, MA 01003, USA. Prior to submission, read the full Instructions for Authors at the journal’s website.

Recent Articles
Mindreading: Judgments about Intentionality and Motives in Dispositional Inference Glenn D. Reeder
Social Support and Money as Pain Management Mechanisms Xinyue Zhou, Ding-Guo Gao
To Provide or Protect: Motivational Bases of Political Liberalism and Conservatism Ronnie Janoff-Bulman

Full details, current subscription rates, notes for authors, submission procedures and complete online contents are available at the journal’s website:

www.pypress.com/psyinquiry

THE JOURNAL OF POSITIVE PSYCHOLOGY
Dedicated to furthering research and promoting good practice

EDITOR-IN-CHIEF
Robert A. Emmons, University of California, USA

Positive psychology is about scientifically informed perspectives on what makes life worth living. It focuses on aspects of the human condition that lead to happiness, fulfillment, and flourishing. The Journal of Positive Psychology provides an interdisciplinary and international forum for the science and application of positive psychology. The Journal is devoted to basic research and professional application on states of optimal human functioning and fulfillment, and the facilitation and promotion of well-being.

www.tandf.co.uk/journals/rpos
**SPECIAL ISSUES IN SOCIAL PSYCHOLOGY**

**EUROPEAN JOURNAL OF DEVELOPMENTAL PSYCHOLOGY**
*The Journal of the European Society for Developmental Psychology*

National Identity and Ingroup-Outgroup Attitudes with Children

Guest Editors: Louis Oppenheimer and Martyn Barrett
Forthcoming in 2011

**EUROPEAN JOURNAL OF WORK AND ORGANIZATIONAL PSYCHOLOGY**
*Official Journal of the European Association of Work and Organizational Psychology*

Do I See Us Like You See Us? Consensus, Agreement, and the Context of Leadership Relationships

Guest Editors: Birgit Schyns and David Day

The quality of relationships between leaders and followers continues to be a relevant topic for researchers and practitioners. The importance of that relationship cannot be overestimated because it is a lens through which followers view their entire work experience. Also, the relationship between followers is considered vital for team functioning. To date, there are many unanswered questions regarding various aspects of work relationships. This Special Issue contributes to the examination of the broader context of leader-member dyads. Contributions focus on consensus in follower perceptions of their leader and the level of agreement between leaders and followers on their shared relationship.

Volume 19, Issue 3 (2010) 978-1-84872-728-1 £20.95 $54.95

**NEUROCASE**
*The Neural Basis of Cognition*

Neural Basis of the Self
Guest Editors: Indre Viskontas and Bruce Miller
Forthcoming in 2010

Emotions in Neurological Disease
Guest Editors: Howard J. Rosen and Robert W. Levenson

The case descriptions in this Special Issue illustrate the challenges we face in trying to understand the origins of these deficits, but also highlight the opportunity we have to improve our understanding of emotional functions by studying these patients. An introductory overview of the neuroanatomy of emotion provides a context for understanding the individual articles.

Volume 15, Issues 1-2 (2009) 978-1-84872-709-0 £24.95 $44.95
After April 2010, visit www.tandf.co.uk/journals/VSOC
Visit the journal’s web page at www.heldref.org
Online ISSN 1940-1183
Print ISSN 0022-4545

THE JOURNAL OF SOCIAL PSYCHOLOGY

EXECUTIVE EDITORS

Christopher L. Aberson, Humboldt State University, USA; R. Michael B. Furr, Wake Forest University, USA; Randall A. Gordon, University of Minnesota Duluth, USA; Bernard Guerin, University of South Australia, and Robert F. Scherer, Cleveland State University, USA.

Founded in 1929, The Journal of Social Psychology publishes original empirical research in all areas of basic and applied social psychology. Preference is given to laboratory or field research in core areas of social and organizational psychology including:

- The Self Attribution theory
- Consumer behavior
- Stereotypes and discrimination
- Aggression
- Cross-cultural studies
- Attitude
- Decision making
- Interpersonal attraction
- Organizational behavior
- Social influence
- Groups & teams
- Pro-social behavior
- Leadership

Recently published studies have addressed the effects of driver and cell phone use in aggression; the Janus face of power in intergroup contexts; the Noblesse Oblige Effect; differential effects of reciprocity and attitude similarity across long versus short-term mating contexts; and personal, social, and cultural influences on compliance behavior in the United States, Poland, and Hong Kong.

PUBLICATION DETAILS

Volume 150, 2010, 6 issues per year
Print ISSN 0022-4545
Online ISSN 1940-1183

To request a free print sample, email: Jaclyn.friend@taylorandfrancis.com
Visit the journal’s web page at www.heldref.org
After April 2010, visit www.tandf.co.uk/journals/VSOC

Psychology Press also publishes further brochures and catalogues dedicated to areas in and related to Social Psychology. These include:

Social and Emotional Development
Work & Organizational Psychology
Family Studies

Read them online, or request a print copy, at the Social Psychology Arena:

www.socialpsychologyarena.com