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Frontiers of Social Psychology

*Frontiers of Social Psychology* is a series of domain-specific handbooks. The purpose of each volume is to provide readers with a cutting-edge overview of the most recent theoretical, methodological, and practical developments in a substantive area of social psychology, in greater depth than is possible in general social psychology handbooks. The Editors and contributors are all internationally renowned scholars, whose work is at the cutting-edge of research.

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**Series Editors**

**Arie W. Kruglanski** is a Distinguished University Professor at the University of Maryland and one of the most cited researchers in Social Psychology. His interests have centered on the psychology of judgment and knowledge formation, as well as on the processes of group decision making, and goal formation and implementation.

He has served as Editor of the *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, and of the *Personality and Social Psychology Bulletin*. Among other distinctions, he has received the Donald T. Campbell Award for Distinguished Scientific Contribution to Social Psychology, the Humboldt Foundation Life Achievement Award (Forschungspreis), and the NIMH Research Scientist Award Ko5. His publications include over 180 articles chapters and books in the scientific literature in social personality psychology.

He is also an Editor of two other Psychology Press series: *Key Readings in Social Psychology and Principles of Social Psychology*.

**Joseph P. Forgas** is a Scientia Professor of Psychology at the University of New South Wales, Sydney. He received his DPhil degree from the University of Oxford and subsequently was awarded a DSc degree from the same university. He has written or edited 14 books and is the author of more than 120 scholarly articles and chapters. He is a fellow at the Academy of Social Sciences, Australia; the American Psychological Society; and the Society of Personality and Social Psychology. His current research focuses on the role of affect in social thinking and interpersonal behavior. This work has received international recognition, including the Research Prize from the Alexander von Humboldt foundation (Germany) and a Special Investigator Award from the Australian Research Council.

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To submit a proposal, email *Stephanie Drew* at stephanie.drew@taylorandfrancis.com
Social Judgment and Decision Making
Joachim I. Krueger, Brown University, USA (Ed.)

“In the past, studying social judgment was too often seen as the study of irrational judgment, the 'bias of the day.' Krueger's volume provides a valuable corrective and a healthy dose of self-reflection, looking at when psychologists themselves might err when interpreting evidence, why simple heuristics can be successful in a complex world, and what good decision making means from the perspective of evolutionary and ecological rationality.” - Gerd Gigerenzer, Director at the Max Planck Institute for Human Development and Director of the Harding Center for Risk Literacy in Berlin

“This volume brings together a superb collection of essays that address foundational issues in social judgment and choice. And there is no danger of groupthink here. The contributors—prolific in their respective research literatures—represent a wide range of perspectives on how to conceptualize and measure good judgment, on how well human judgment measures up, and on how to improve judgment.” - Philip Tetlock, Leonore Annenberg University Professor, School of Arts and Sciences and Wharton School, University of Pennsylvania, USA

This book brings together classic key concepts and innovative theoretical ideas in the psychology of judgment and decision-making in social contexts. The chapters address: the basic psychological processes underlying judgment and decision-making; how social judgments and decisions are to be evaluated; how judgments and decisions are shaped by ecological constraints; and the relevance of research on judgment and decision making for specific personal and social tasks. It is intended as an essential resource for senior undergraduates, postgraduates, researchers, and practitioners.

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October 2011: 6x9: 286pp
Hb: 978-1-84872-906-3: $69.95
www.psypress.com/frontiers/9781848729063
Social Metacognition
Pablo Briñol, Universidad Autonoma de Madrid, Spain
Kenneth DeMarree, Texas Tech University, USA (Eds.)

Metacognition refers to thinking about our own thinking. It has assumed a prominent role in social judgment because our thoughts about our thoughts can magnify, attenuate, or even reverse the impact of primary cognition. Metacognitive thoughts can also produce changes in thought, feeling, and behavior, and thus are critical for a complete understanding of human social behavior.

The present volume presents the most important and advanced research areas in social psychology where the role of metacognition has been studied. Specifically, the chapters of this book are organized into four substantive content areas: Attitudes and Decision Making, Self and Identity, Experiential, and Interpersonal. Each section consists in several chapters summarizing much of the work done in recent decades on critical topics, such as attitude strength, persuasion, bias correction, self-regulation, subjective feelings, embodiment, and prejudice, among others. This book also emphasizes interpersonal aspects of metacognition as they play an essential role in close relationships, groups, consumer and clinical interactions. Each chapter is written by an expert in the field, and presents a state-of-the-art view of the many ways metacognition has been examined by social psychologists.

CONTENTS
Goal-Directed Behavior
Henk Aarts, Utrecht University, The Netherlands
Andrew Elliot, University of Rochester, USA (Eds.)

“Once upon a time in psychology, a goal was a spooky thing, an explanation of behavior that no one trusted. Then goals became things we could theorize about, and sometimes capture with tricky measurement methods—but still not really trust as working parts of our science. This book demonstrates that the goal concept has matured as a psychological explanatory device. The function of goals in the mind is now the lynchpin for understanding how the mind works, and these chapters illustrate some of the best current research testing this idea.” - Daniel M. Wegner, author of The Illusion of Conscious Will

“The chapters of this book significantly advance our understanding of human action. Goals as its primary determinants are explored from all angles by the most outstanding experts on the issue, and the reader is left with profound insights that are based on the state of the art.” - Fritz Strack, Professor and Chair, University of Würzburg, Germany

This volume presents chapters from internationally renowned scholars in the area of goals and social behavior. The book is organized around a series of topics that are of critical importance to understanding the social-cognitive aspects of goal-directed behavior. In each chapter, the authors offer an introduction to past research on a specific topic and combine this with a presentation of their own empirical work to provide an integrated overview of the topic at hand. As a whole, this volume is designed to provide a broad portrait of goal research as it has been and is currently being conducted in the social psychological literature. It serves as an introduction to essential issues, while at the same time offering a sampling of cutting-edge research on core topics in the study of goal-directed behavior, such as how goals are represented, where goals come from, and what goals do in the process of regulation.

CONTENTS

September 2011: 6x9: 355pp
Hb: 978-1-84872-873-8: $69.95
www.psypress.com/frontiers/9781848728738
Intergroup Conflicts and Their Resolution
A Social Psychological Perspective
Daniel Bar-Tal, Tel Aviv University, Israel (Ed.)

“This excellent volume comes at the right time for all those who study intergroup conflicts and want to understand their dynamics, and it provides a strong foundation for future research in this important area.”
- John C. Turner, Emeritus Professor, Department of Psychology, Australian National University

This book provides a framework that sheds an illuminating light into the psyche of people involved in macro-level destructive intergroup conflicts, involving societies and ethnic groups that take place continuously in various parts of the globe. It focuses on the socio-psychological repertoire that evolves in these societies or groups and which plays a determinative role in its dynamics.

The proposed conception assumes that although each conflict has its unique context and characteristics, the socio-psychological foundations and dynamics are similar. It offers a holistic and comprehensive outlook on the dynamics that characterize each stage and aspect of intractable conflicts. Each chapter systematically elucidates a particular part of the cycle, describing the theoretical frameworks and concepts, as well as presenting empirical data that was accumulated.

The volume is an important contribution for all those who study intergroup conflicts and want to understand their dynamics. In addition, the book will interest the many people attempting to settle conflicts peacefully and who need knowledge about the socio-psychological vectors that influence their course and resolution.

CONTENTS

2010: 6x9: 384pp
Hb: 978-1-84169-783-3: $65.00
www.psypress.com/frontiers/9781841697833

Order online for a 10% discount & Free shipping (orders of $30 or more)
Social Motivation
David Dunning, Cornell University, USA (Ed.)

“We humans are the most profoundly social species on Earth, and social motives therefore play a vital role, helping us navigate the complex social world in which we live. Dunning has assembled an outstanding collection of chapters about three important social motives: belonging, helping others, and gaining and exerting influence and power. Each chapter casts an illuminating and cutting-edge light on longstanding questions about the nature and impact of these social motives. Researchers and students will find this volume a valuable resource for information about existing research and ideas for future research.” - Harry T. Reis, Professor of Psychology, University of Rochester, USA

“As this excellent volume makes clear, motivation doesn’t come only from physical or economic needs. It flows as well from social factors that importantly shape human responding. What makes this book so valuable is that each set of contributors shows us that the impact of these social factors is both powerful and predictable.” - Robert B. Cialdini, Author of Influence: Science and Practice

Motivational science is one of the fastest-growing areas of research in social psychology, incorporating multiple perspectives from social-personality research. This volume provides students and researchers with a comprehensive overview of major topics in social motivation. All contributors are renowned specialists in their field who provide in-depth and integrated coverage of the major empirical and theoretical contributions in their area.

Social Motivation is essential reading for all social psychologists with an interest in social-motivational processes, and will also be of interest to people working in political science and cultural studies looking for a psychological perspective to work in their field.

CONTENTS

2010: 6x9: 292pp
Hb: 978-1-84169-754-3: $65.00
www.psypress.com/frontiers/9781841697543
Social cognition is an area of social psychology that has been flourishing over the past two decades. It has harnessed basic concepts from cognitive psychology and developed and refined them to explain human thinking, feeling, and acting in a social context. Moreover, social cognition has integrated emotional influences and unconscious processes to reach a more complete understanding of social psychological phenomena.

In this volume, the reader will find a representative sample of outstanding research in the field of social cognition. The chapters address its central themes, roughly organized along the temporal axis of information processing. They include basic operations like perception, categorization, representation, and judgmental inferences. Other chapters focus on issues like social comparison, emotion, language and culture. All of the contributors are internationally-renowned experts who share with the reader their accounts of the research experience in each of their domains.

Social Cognition: The Basis of Human Interaction is an invaluable resource for researchers requiring a comprehensive, yet concise, overview of the field, and may also be used by intermediate and advanced students of social cognition.

CONTENTS

2009: 6x9: 331pp
Hb: 978-1-84169-451-1: $69.95
www.psypress.com/frontiers/9781841694511
Attitudes and Attitude Change
William D. Crano, Claremont Graduate University, USA
Radmila Prislin, San Diego State University, USA (Eds.)

This volume assembles a distinguished group of international scholars whose chapters on classic and emerging issues in research on attitudes provide an excellent introduction for advanced undergraduates and graduate students. The book’s chapters cover all of the most critical features of attitude measurement, attitude development, and attitude change. Implicit and explicit approaches to measurement and conceptualization are featured throughout, making this one of the most up-to-date treatments of attitude theory and research currently available.

The comprehensive coverage of the central topics in this important field provides a useful text in advanced courses on persuasion or attitude change.

CONTENTS
Section 1. Introduction. Attitudes and Attitude Change: The Fourth Peak.
Origins of Attitudes. The Role of Affect in Attitudes and Attitude Change.
Attitude Functions in Persuasion: Matching, Involvement, Self-Affirmation, and Hierarchy.
Attitude Strength. Attitudinal Ambivalence.

2008: 6x9: 456pp
Hb: 978-1-84169-481-8: $69.95
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The study of the relationship between the person and the situation has had a long history in psychology. Many theories of personality are set on an interpersonal stage and many social phenomena are played out differently as the cast of characters change. At times the study of persons and situations has been contentious, however, recent interest in process models of personality and social interaction have focused on the ways people navigate, influence, and are influenced by their social worlds.

*Personality and Social Behavior* contains a series of essays on topics where a transactional analysis of the person and situation has proved most fruitful. Contributions span the personality and social psychology spectrum and include such topics as new units in personality; neuroscience perspectives on interpersonal personality; social and interpersonal frameworks for understanding the self and self-esteem; and personality process analyses of romantic relationships, prejudice, health, and leadership.

This volume provides essential reading for researchers with an interest in this core topic in social psychology and may also be used as a text on related upper-level courses.

**CONTENTS**

Social Psychology of Consumer Behavior
Michaela Wänke, *University of Basel, Switzerland* (Ed.)

From micro to macro, cognitive to affective, and from societal to dyadic to inner processes, *Social Psychology of Consumer Behavior* has it all. The authors are a who’s who in the field of consumer psychology, and the book covers the hottest topics as well as old and new classics. Wänke has put together a marvelous collection, which is a resource that anyone interested in consumer behavior and social psychology should own.

The *Social Psychology of Consumer Behavior* brings together the most promising and theoretically fruitful research developments by internationally renowned scholars, whose work is at the cutting edge of research. Experts from both fields — social psychology and consumer behavior — provide an informed, up-to-date overview, from an original integrative perspective.

The aim of this volume is two-fold. On the one hand, the application of social psychology to consumer behavior is meant to broaden the horizon of social psychologists. On the other hand, students and researchers of consumer behavior will be offered an advanced account of relevant theories tailored to their interests. While the range of topics is rather broad — including the construal of judgments and decisions, affective and cognitive feelings, social and media influences, and goals and self-regulation — each chapter is focused on one specific theoretical or methodological perspective and thereby gives a comprehensive and penetrative account of the relevant issues and the respective research.

The volume provides an invaluable resource to students, researchers, and instructors in social psychology, consumer psychology, consumer behavior, and marketing.

**CONTENTS**

The Science of Social Influence
Advances and Future Progress
Anthony R. Pratkanis, University of California, USA (Ed.)

“Profound, enlightening, entertaining, and comprehensive are only part of the reasons this Social Influence masterpiece is essential reading—not only for social scientists, but politicians, business people, and laypersons as well. We live surrounded by agents and sources of influence that must be better understood to be appreciated, and opposed when necessary. Pratkanis offers us an arsenal of intellectual tools to accomplish those tasks.” - Philip G. Zimbardo, Ph.D., Stanford University, and author of The Lucifer Effect

“Take a baker’s dozen topics about social influence, get the best psychologists in the field to write about them in lively, clear English, and you have this excellent book. An indispensable resource for students, instructors, and anyone else interested in the ways people influence and manipulate—and sometimes resist—one another.” - Carol Tavris, Ph.D., co-author of Mistakes Were Made (But Not By Me), Psychology, and Invitation to Psychology

The contributions to this volume capture the thrill of current work on social influence, as well as providing a tutorial on the scientific and technical aspects of this research. The volume teaches the student to:

- Learn how to conduct lab, field and case research on social influence through example by leading researchers
- Find out about the latest discoveries including the status of research on social influence tactics, dissonance theory, conformity, and resistance to influence
- Discover how seemingly complex issues such as power, rumors, group and minority influence and norms can be investigated using the scientific method
- Apply knowledge to current influence campaigns to find out what works and what does not.

The Science of Social Influence is the perfect core or complementary text for advanced undergraduate or graduate students in courses such as Attitudes and Attitude Change, Communications, Research Methods and, of course, Social Influence.

CONTENTS

2007: 6x9: 376pp
Hb: 978-1-84169-426-9: $69.95
www.psypress.com/frontiers/9781841694269
The Self
Constantine Sedikides, University of Southampton, UK
Steven J. Spencer, University of Waterloo, Canada (Eds.)

“Sedikides and Spencer have assembled an outstanding group of contributors who do some of the most exciting research on the self in psychology. Anyone who wants to know what’s happening in research on the self should definitely take a close look at this volume.” - Jennifer Crocker, Ph.D., Claude M. Steele Collegiate Professor of Psychology, University of Michigan, USA

“This is a fascinating and informative volume on an ever-important topic. The contributors include many of the most exciting young researchers in the field.” - Roy F. Baumeister, Ph.D., Social Psychology Area Director and Francis Eppes Eminent Scholar, Florida State University, USA

This volume provides a cutting-edge exposition to research on the self. Sixteen authoritative overviews highlight the role of the self around four themes. The first theme is Brain and Cognition, which includes a social neuroscience perspective on the self, implicit self-cognition, the structure of the self and autobiographical memory. The next theme is Motivation, in which chapters include social comparison, self-regulation, narcissism, and modesty. The third theme is Self-esteem and Emotions, covered by chapters on the measurement of self-esteem, terror management theory, sociometer theory, and self-conscious emotions. The final theme concerns the Interpersonal, Intergroup and Cultural Context, containing chapters on intimate relationships, social exclusion, the collective self, and culture.

Throughout the volume, the exposition is both scholarly and accessible. It also offers critical assessments along with thoughtful discussions of challenges and problems ahead, as well as the generation of novel hypotheses. As such, the book aspires to influence the research agenda for several years to come.

The Self will serve as an essential reference volume for active researchers in the field, while also being appropriate for use as a textbook in advanced courses on the self.

CONTENTS
Social Communication

Klaus Fiedler, University of Heidelberg, Germany (Ed.)

“This thoroughly modern collection of essays, written by masters in the field, is a decisive contribution to the social psychology of language and communication. It represents some of the most productive and generative research frontiers which, though necessarily diverse, have been superbly integrated by Fiedler. It is a landmark publication and truly deserves the title Social Communication.” - Sik Hung Ng, PhD, FRSNZ, Professor and Chair of Social Psychology, City University of Hong Kong

This volume is devoted to the fascinating topic of social communication - fascinating because communication is ubiquitous, in that one cannot not communicate. And yet, the art of effective communication can be extremely demanding and elusive, because a tricky trade-off problem has to be solved. For communication to be successful, it must be at once informative - somehow indicating an intended direction of thought or action - as well as subtle - somehow concealing intentions and instrumental goals. Failure to meet the former criterion renders communication uncontrolled and haphazard; failure to meet the latter raises suspicion and reactance.

The chapters in this volume focus on the tools and repertoires evolved by social communication in order to deal with this demanding trade-off. They represent prominent paradigms of current research at the interface of communication and social psychology, presented by leading scholars who have played crucial roles in the development of those paradigms.

Social Communication is essential reading for senior undergraduates, graduates, and researchers working in the field of social communication, language and social psychology, and related areas in social science such as communication science, linguistics, and gender studies.

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2007: 6x9: 456pp
Hb: 978-1-84169-428-3: $69.95
www.psypress.com/frontiers/9781841694283
Social Psychology and the Unconscious
The Automaticity of Higher Mental Processes
John A. Bargh, New York University, USA (Ed.)

“Over the past 25 years, research on the unconscious discovered that automatic processes can operate many complex functions commonly believed to require the involvement of consciousness. As impressive as these research findings were and still are, they are mute to the question of how automatic processes achieve their impressive effects. The principal authors of the chapters in Social Psychology and the Unconscious are of the next generation of automaticity researchers that addresses the question of ‘how’ head on. This is a vital resource for anybody who wishes to uncover why it is that higher mental processes benefit so much from automatic processes.”
- Peter Gollwitzer, Ph.D., Professor of Social–Personality Psychology, New York University, USA

“The single greatest change in the landscape of social psychology in the last two decades has undoubtedly been the study of the unconscious, and of automatic processing of social information. In this book John Bargh, social psychology’s foremost ‘guru’ of automaticity, has assembled a blue-chip group of authors whose chapters provide state-of-the-art commentaries on what we have learned about automaticity and its effects in diverse domains of social life. Highly readable and enlightening, this book will be invaluable for researchers, teachers, and scholars throughout social psychology.”
- David L. Hamilton, Ph.D., Professor of Psychology, University of California, Santa Barbara, USA

This book offers a state-of-the-art review of the evidence and theory supporting the existence and the significance of automatic processes in our daily lives, with chapters by the leading researchers in this field today, across a spectrum of psychological phenomena from emotions and motivations to social judgment and behavior.

The volume provides an introduction and overview of these now central topics to graduate students and researchers in social psychology and a range of allied disciplines with an interest in human behavior and the unconscious, such as cognitive psychology, philosophy of mind, political science, and business.

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J.A. Bargh, Introduction.
A. Dijksterhuis, T.L. Chartrand, H. Aarts, Effects of Priming and Perception on Social Behavior and Goal Pursuit.

2006: 6x9: 352pp
Hb: 978-1-84169-472-6: $69.95
www.psypress.com/frontiers/9781841694726
Affect in Social Thinking and Behavior
Joseph P. Forgas, *University of New South Wales, Australia* (Ed.)

“In this handbook volume, Joe Forgas gathered the very best psychologists and asked them to talk about the causes and consequences of affect in social life. The conversation is wide-ranging and illuminating. From evolution to neuroscience to decision-making, these chapters force us to think new thoughts, and to rethink some old ones.” - Daniel Gilbert, Department of Psychology, Harvard University, author of Stumbling on Happiness

The role of affect in how people think and behave in social situations has been a source of fascination to laymen and philosophers since time immemorial. Surprisingly, most of what we know about the role of feelings in social thinking and behavior has been discovered only during the last two decades. *Affect in Social Thinking and Behavior* reviews and integrates the most recent research and theories on this exciting topic, and features original contributions reviewing key areas of affect research from leading researchers active in the area.

The book covers fundamental issues, such as the nature and relationship between affect and cognition, as well as chapters that deal with the cognitive antecedents of emotion, and the consequences of affect for social cognition and behavior. This volume offers a highly integrated and comprehensive coverage of this field, and is suitable as a core textbook in advanced courses dealing with the role of affect in social cognition and behavior.

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2006: 6x9: 360pp
Hb: 978-1-84169-454-2: $69.95
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Close Relationships: Functions, Forms and Processes
Patricia Noller & Judith A. Feeney, University of Queensland, Australia (Eds.)

Close Relationships: Functions, Forms and Processes provides an overview of current theory and research in the area of close relationships, written by internationally renowned scholars whose work is at the cutting edge of research in the field.

The volume consists of three sections: introductory issues, types of relationships, and relationship processes. In the first section, there is an exploration of the functions and benefits of close relationships, the diversity of methodologies used to study them, and the changing social context in which close relationships are embedded. A second section examines the various types of close relationships, including family bonds and friendships. The third section focuses on key relationship processes, including attachment, intimacy, sexuality, and conflict.

This book is designed to be an essential resource for senior undergraduate and postgraduate students, researchers, and practitioners, and will be suitable as a resource in advanced courses dealing with the social psychology of close relationships.

CONTENTS


2006: 6x9: 416pp
Hb: 978-1-84169-427-6: $69.95
www.psypress.com/frontiers/9781841694276
Evolution and Social Psychology

Mark Schaller, University of British Columbia, Canada; Jeffry A. Simpson, University of Minnesota, USA; Douglas T. Kenrick, Arizona State University, USA (Eds.)

“Social psychology has always lacked an explanatory theory - a reason for why people do all the strange things they do. Many of the answers to this question will come from an understanding of how social relations and social emotions evolved. This volume is a superb sample of work on this exciting new frontier. It represents a turning point in social psychology, realizing the hope that this fascinating topic can become an explanatory science.” - Steven Pinker, Johnstone Professor of Psychology, Harvard University, and author of ‘How the Mind Works’ and ‘The Blank Slate’

Why do we think about and interact with other people in the particular ways that we do? Might these thoughts and actions be contemporary products of our long-ago evolutionary past? If so, how might this be, and what are the implications? Research generated by an evolutionary approach to social psychology issues profound insights into self-concept, impression formation, prejudice, group dynamics, helping, aggression, social influence, culture, and every other topic that is fundamental to social psychology.

Evolution and Social Psychology is the first book to review and discuss this broad range of social psychological phenomena from an evolutionary perspective. It does so with a critical and constructive eye. Readers will emerge with a clear sense of the intellectual challenges, as well as the scientific benefits, of an evolutionarily-informed social psychology.

The world-renowned contributors identify new questions, new theories, and new hypotheses—many of which are only now beginning to be tested. Thus, this book not only summarizes the current status of the field, it also sets an agenda for the next generation of research on evolution and social psychology. Evolution and Social Psychology is essential reading for evolutionary psychologists and social psychologists alike.

CONTENTS


2006: 6x9: 400pp
Hb: 978-1-84169-417-7: $69.95
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Order online for a 10% discount & Free shipping (orders of $30 or more)
Negotiation Theory and Research
Leigh L. Thompson, Northwestern University, USA (Ed.)

“Thompson has assembled the leading minds in the field to report on the state of the art. The chapters go beyond past reviews by incorporating new empirical findings, challenging received assumptions, and introducing fresh frameworks. As a whole, this collection highlights the evolving currents in this field. A must-read for negotiation researchers and anyone who wants to understand the complexities of human behavior in conflict resolution.” - Michael W. Morris, Graduate School of Business, Columbia University, USA

“Leigh Thompson’s Negotiation Theory and Research is a brilliant compilation of major conceptual and empirical progress in negotiation theory in recent years. With her usual eye for great research and flair for bringing together the best and brightest minds in contemporary negotiation research, Thompson has created what undoubtedly will be the standard reference work and essential reading for scholars who wish to remain on top of this important and thriving research area.” - Roderick M. Kramer, William R. Kimball Professor of Organizational Behavior, Stanford Business School, USA

Negotiation is the most important skill anyone in the business world can have today, because people must continually negotiate their jobs, responsibilities, and opportunities. Yet very few people know strategies for maximizing their outcomes in everyday and in more formal business situations. This volume provides a comprehensive overview of this emerging topic through original contributions from leaders in social psychology and negotiation research. All topics covered are core to the understanding of the negotiation process and include: decision-making and judgment, emotion and negotiation, motivation, and game theory.

CONTENTS

2006: 6x9: 256pp
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Group Processes
John M. Levine, *University of Pittsburgh, USA* (Ed.)

This volume provides comprehensive coverage of this core topic in social psychology, written by internationally renowned researchers in the field.

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**July 2012: 6x9: 400pp**
Hb: 978-1-84872-872-1: $69.95
www.psypress.com/frontiers/9781848728721

Stereotyping and Prejudice
Charles Stangor & Chris Crandall, *University of Kansas, USA* (Eds.)

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**October 2012: 6x9: 352pp**
Hb: 978-1-84169-455-9: $69.95
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